

ASE Inc. Q1/2014 Earnings Release

Joseph Tung Chief Financial Officer ASE Inc. Apr. 25, 2014



Safe Harbor Notice



This presentation contains "forward-looking statements" within the meaning of Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended, including statements regarding our future results of operations and business prospects. Although these forward-looking statements, which may include statements regarding our future results of operations, financial condition or business prospects, are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on these forward-looking statements, which apply only as of the date of this press release. The words "anticipate," "believe," "estimate," "expect," "intend," "plan" and similar expressions, as they relate to us, are intended to identify these forward-looking statements in this press release. Our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including risks associated with cyclicality and market conditions in the semiconductor or electronic industry; changes in our regulatory environment, including our ability to comply with new or stricter environmental regulations and to resolve environmental liabilities; demand for the outsourced semiconductor packaging, testing and electronic manufacturing services we offer and for such outsourced services generally; the highly competitive semiconductor or manufacturing industry we are involved in; our ability to introduce new technologies in order to remain competitive; international business activities; our business strategy; our future expansion plans and capital expenditures; the strained relationship between the Republic of China and the People's Republic of China; general economic and political conditions; the recent global economic crisis; possible disruptions in commercial activities caused by natural or human-induced disasters; fluctuations in foreign currency exchange rates; and other factors. For a discussion of these risks and other factors, please see the documents we file from time to time with the Securities and Exchange Commission, including our 2013 Annual Report on Form 20-F filed on April 17, 2014.



Consolidated Statement of Comprehensive Income

Quarterly Sequential Comparison

(unaudited)

(unduited)					ASE GR
(NT\$ Million except EPS)	Q1 / 2014	%	Q4 / 2013	%	Change
Net Revenues:					
IC Packaging	26,722	48.9%	28,703	44.7%	-7%
Testing	5,785	10.6%	6,225	9.7%	-7%
Direct Material	779	1.4%	746	1.2%	4%
EMS	21,365	39.1%	28,411	44.3%	-25%
Others	49	0.1%	79	0.1%	-38%
Total Net Revenues	54,700	100.0%	64,164	100.0%	-15%
Gross Profit	10,349	18.9%	12,510	19.5%	-17%
Operating Income(Loss)	5,070	9.3%	6,940	10.8%	-27%
Pretax Income(Loss)	4,284	7.8%	5,792	9.0%	-26%
Income Tax Benefit(Expense)	(727)	-1.3%	(450)	-0.7%	
Noncontrolling Interest	(119)	-0.2%	(134)	-0.2%	
Net Income Attributable to					
Shareholders of the Parent	3,438	6.3%	5,208	8.1%	-34%
EPS ¹	0.44		0.66		
EBITDA	11,363	20.8%	12,958	20.2%	-12%





Consolidated Statement of Comprehensive Income

Quarterly Year-over-Year Comparison

(unaudited)



(NT\$ Million except EPS)	Q1 / 2014	%	Q1 / 2013	%	Change
Net Revenues:					
IC Packaging	26,722	48.9%	24,903	51.7%	7%
Testing	5,785	10.6%	5,723	11.9%	1%
Direct Material	779	1.4%	679	1.4%	15%
EMS	21,365	39.1%	16,383	34.0%	30%
Others	49	0.1%	502	0.9%	-90%
Total Net Revenues	54,700	100.0%	48,190	100.0%	14%
Gross Profit	10,349	18.9%	8,281	17.2%	25%
Operating Income(Loss)	5,070	9.3%	3,603	7.5%	41%
Pretax Income(Loss)	4,284	7.8%	3,159	6.6%	36%
Income Tax Benefit(Expense)	(727)	-1.3%	(803)	-1.7%	
Noncontrolling Interest	(119)	-0.2%	(125)	-0.3%	
Net Income Attributable to					
Shareholders of the Parent	3,438	6.3%	2,231	4.6%	54%
EPS ¹	0.44		0.29		
EBITDA	11,363	20.8%	10,021	20.8%	13%



IC ATM Statement of Comprehensive Income

Quarterly Sequential Comparison

(unaudited)

(NT\$ Million except EPS)	Q1 / 2014	%	Q4 / 2013	%	Change
Net Revenues:					
IC Packaging	27,787	80.9%	30,929	81.6%	-10%
Testing	5,785	16.8%	6,225	16.4%	-7%
Direct Material	779	2.3%	746	2.0%	4%
Total Net Revenues	34,351	100.0%	37,900	100.0%	-9%
Gross Profit	8,243	24.0%	10,448	27.6%	-21%
Operating Income(Loss)	4,210	12.3%	6,150	16.2%	-32%
Pretax Income(Loss)	4,038	11.8%	5,655	14.9%	-29%
Income Tax Benefit(Expense)	(570)	-1.7%	(406)	-1.1%	
Noncontrolling Interest	(30)	-0.1%	(41)	-0.1%	
Net Income Attributable to					
Shareholders of the Parent	3,438	10.0%	5,208	13.7%	-34%
EPS ¹	0.44		0.66		
EBITDA	10,148	29.5%	11,668	30.8%	-13%





IC ATM Statement of Comprehensive Income

Quarterly Year-over-Year Comparison

(unaudited)

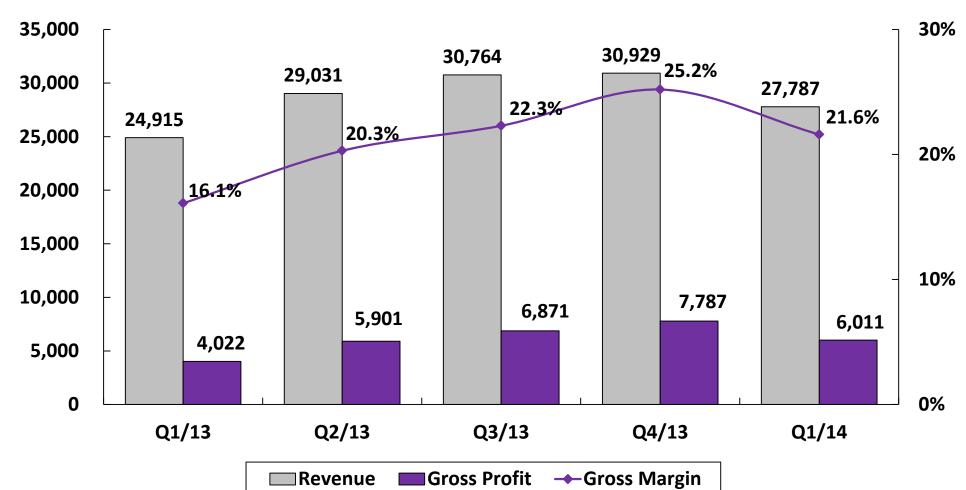
(NT\$ Million except EPS)	Q1 / 2014	%	Q1 / 2013	%	Change
Net Revenues:					
IC Packaging	27,787	80.9%	24,915	79.6%	12%
Testing	5,785	16.8%	5,723	18.3%	1%
Direct Material	779	2.3%	679	2.2%	15%
Total Net Revenues	34,351	100.0%	31,317	100.0%	10%
Gross Profit	8,243	24.0%	6,224	19.9%	32%
Operating Income(Loss)	4,210	12.3%	2,669	8.5%	58%
Pretax Income(Loss)	4,038	11.8%	2,776	8.9%	45%
Income Tax Benefit(Expense)	(570)	-1.7%	(506)	-1.6%	
Noncontrolling Interest	(30)	-0.1%	(39)	-0.1%	
Net Income Attributable to					
Shareholders of the Parent	3,438	10.0%	2,231	7.1%	54%
EPS ¹	0.44		0.29		
EBITDA	10,148	29.5%	8,610	27.5%	18%





Packaging Operations



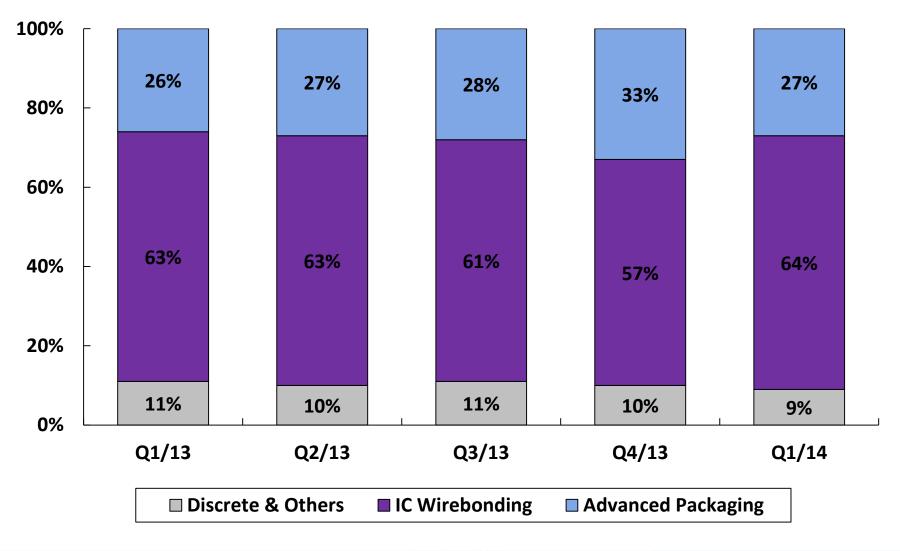




Packaging Operations

Package Revenue Breakdown

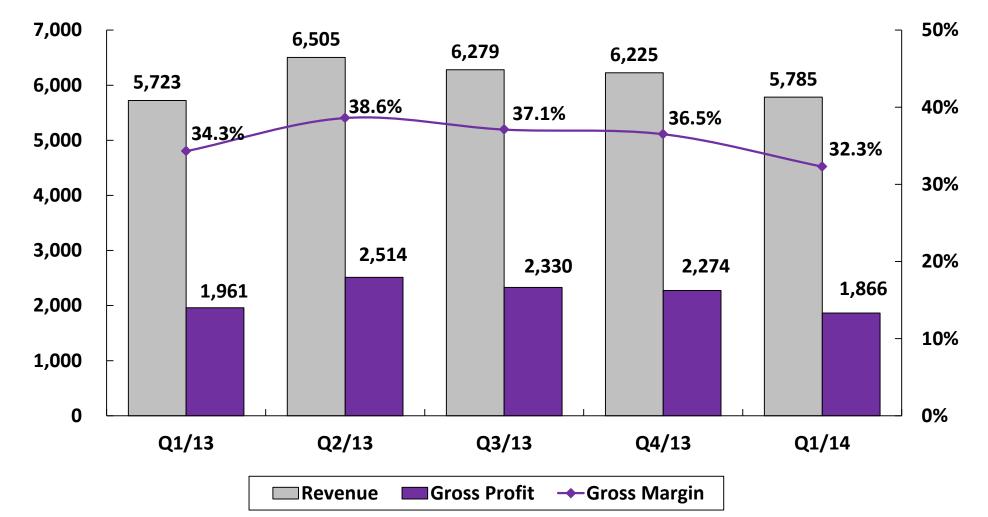






Testing Operations

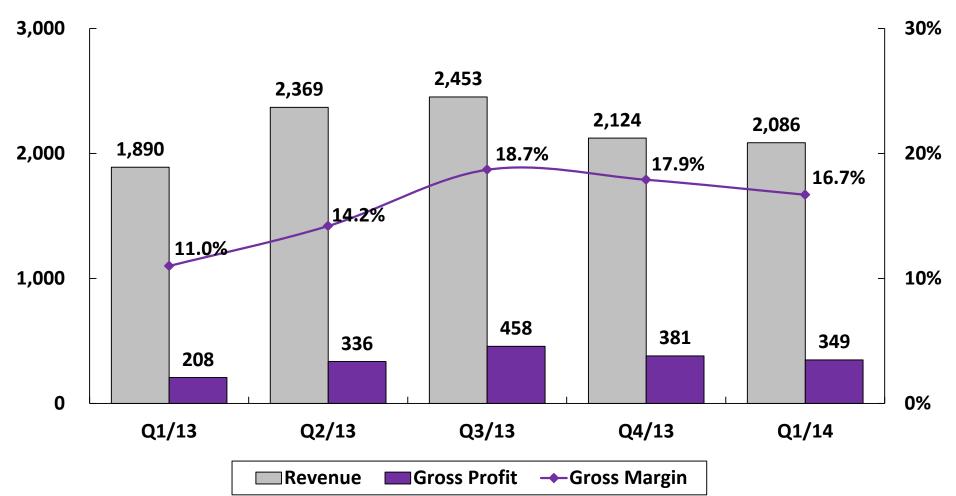






Material Operations

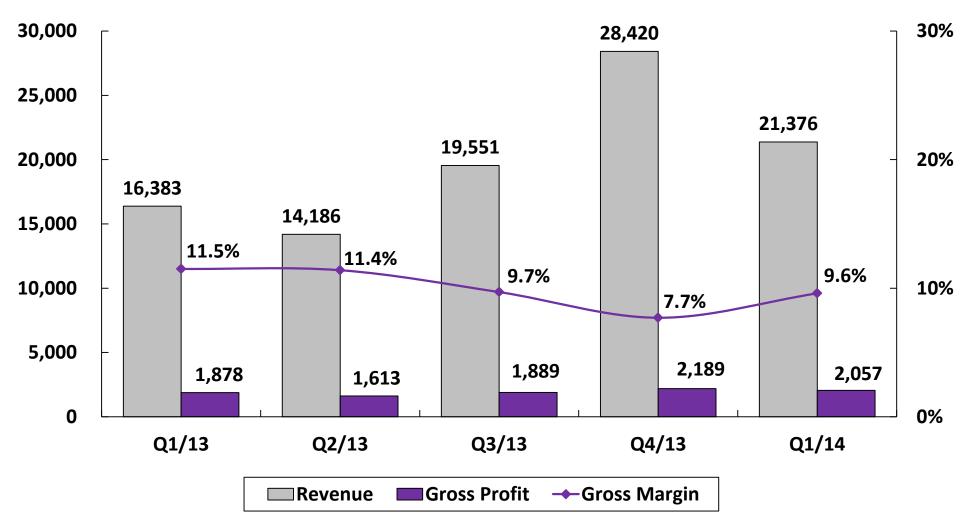






EMS Operations



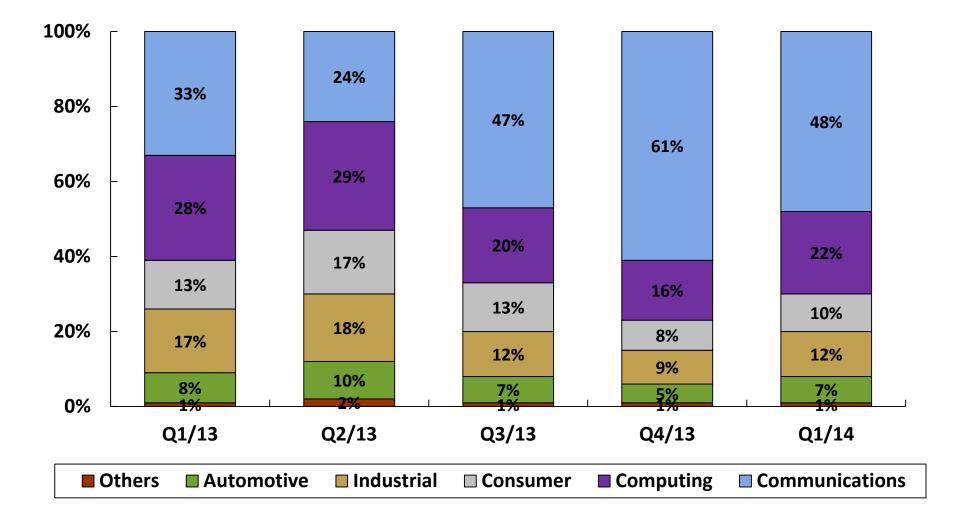




EMS Operations

EMS Revenue Breakdown







Selective Balance Sheet Information

(unaudited)



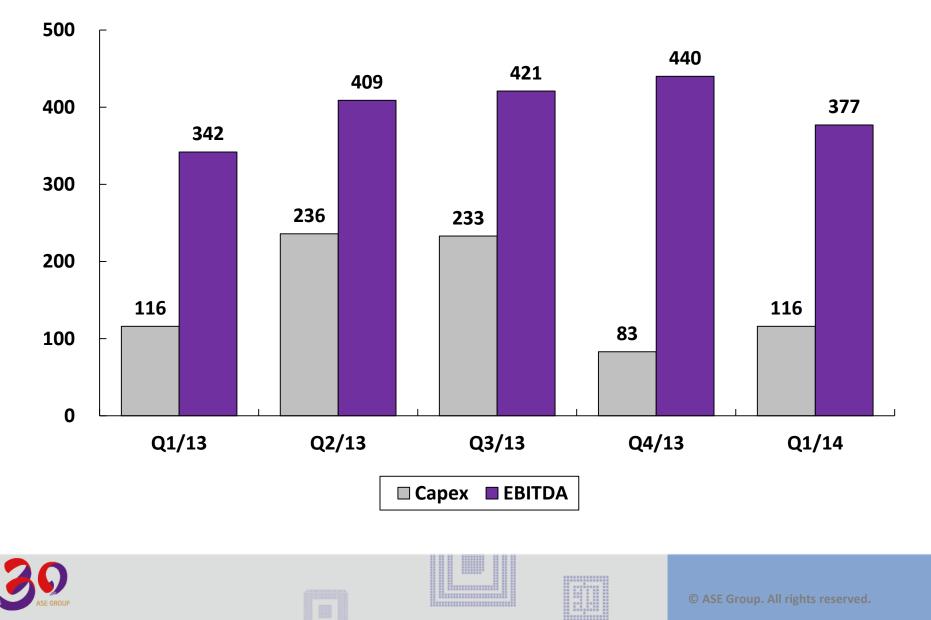
(NT\$ Million)	Mar. 31, 2014	Dec. 31, 2013	Change
Cash and Cash Equivalent	43,577	45,026	-3.2%
Financial Assets - current	5,289	5,141	2.9%
Investments - non current	2,609	2,357	10.7%
Total Assets	279,821	286,814	-2.4%
ST Bank Debt - Revolving Credit	33,854	44,618	-24.1%
- Current Portion of LT Debt	5,782	6,017	-3.9%
LT Bank Debt	49,989	50,166	-0.4%
Total Net Worth			
(Including noncontrolling interest)	133,001	127,165	4.6%
Quarterly EBITDA	11,363	12,958	-12.3%
Current Ratio	1.44	1.31	
Net Debt to Equity	0.31	0.40	



Capital Expenditure & EBITDA

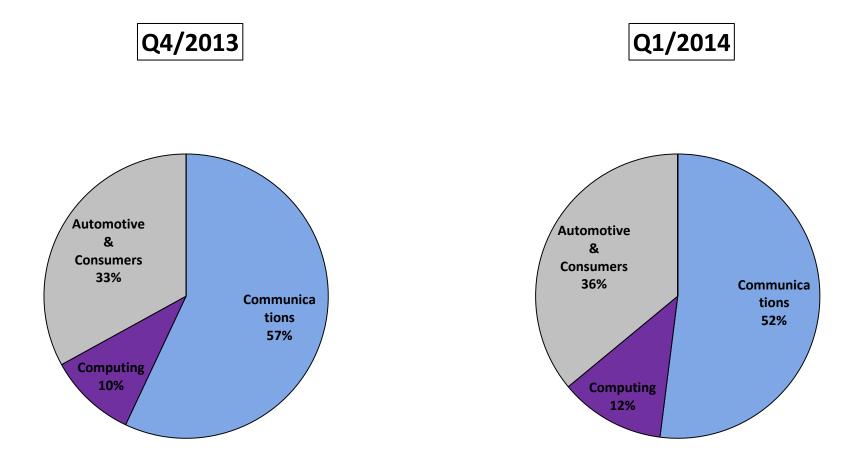


US\$ Million



IC ATM Market Segment Exposure







Q2/2014 Guidance



Based on our current business outlook and exchange rate assumption, management projects overall performance for the second quarter of 2014 to be as follows:

•Our IC-ATM revenues should approach Q4 levels and our EMS revenues should be flat to slightly down;

•Our consolidated gross profit margin is expected to be ahead of Q4 levels, in excess of 20%;

•Our capital expenditure for full year 2014 should increase by US\$200 million to US\$250 million, subject to adjustments in line with market condition.





Thank You

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