



## ASE Inc. Q1 2013 Earnings Release

#### Presented by

Joseph Tung Chief Financial Officer April 26, 2013



#### Safe Harbor Notice



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# Consolidated Statement of Comprehensive Income

Quarterly Sequential Comparison

(unaudited)

(NT\$ Million except EPS)	Q1/2013	%	Q4/2012	%	Change
Net Revenues:					
IC Packaging	24,903	51.7%	27,697	49.5%	-10%
Testing	5,723	11.9%	6,036	10.8%	-5%
Direct Material	679	1.4%	650	1.2%	4%
EMS	16,383	34.0%	20,141	36.0%	-19%
Others	502	1.0%	1,484	2.6%	-66%
Total Net Revenues	48,190	100.0%	56,008	100.0%	-14%
Gross Profit	8,281	17.2%	10,975	19.6%	-25%
Operating Income(Loss)	3,603	7.5%	5,933	10.6%	-39%
Pretax Income(Loss)	3,159	6.6%	5,815	10.4%	-46%
Income Tax Benefit(Expense)	(803)	-1.7%	(1,288)	-2.3%	
Noncontrolling Interest	(125)	-0.3%	(154)	-0.3%	
Net Income Attributable to					
Shareholders of the Parent	2,231	4.6%	4,373	7.8%	-49%
EPS <sup>1</sup>	0.29		0.58		
EBITDA	10,035	20.8%	12,463	22.3%	-19%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

# Consolidated Statement of Comprehensive Income

Quarterly Year-over-Year Comparison (unaudited)

Q1/2013	%	Q1/2012	%	Change
24,903	51.7%	23,595	54.7%	6%
5,723	11.9%	5,077	11.8%	13%
679	1.4%	553	1.3%	23%
16,383	34.0%	13,825	32.1%	19%
502	1.0%	51	0.0%	884%
48,190	100.0%	43,101	100.0%	12%
8,281	17.2%	7,180	16.7%	15%
3,603	7.5%	2,815	6.5%	28%
3,159	6.6%	2,573	6.0%	23%
(803)	-1.7%	(465)	-1.1%	
(125)	-0.3%	(62)	-0.1%	
2,231	4.6%	2,046	4.7%	9%
0.29		0.27		
10,035	20.8%	8,766	20.3%	14%
	24,903 5,723 679 16,383 502 48,190 8,281 3,603 3,159 (803) (125) 2,231 0.29	24,903 51.7%   5,723 11.9%   679 1.4%   16,383 34.0%   502 1.0%   48,190 100.0%   8,281 17.2%   3,603 7.5%   3,159 6.6%   (803) -1.7%   (125) -0.3%   2,231 4.6%   0.29 0.29	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

<sup>1</sup> All EPS figures are based on fully diluted number of shares

## IC ATM Statement of Comprehensive Income

#### **Quarterly Sequential Comparison**

(unaudited)

(NT\$ Million except EPS)	Q1/2013	%	Q4/2012	%	Change
Net Revenues:					
IC Packaging	24,915	79.6%	27,709	80.6%	-10%
Testing	5,723	18.3%	6,036	17.5%	-5%
Direct Material	679	2.2%	650	1.9%	4%
Total Net Revenues	31,317	100.0%	34,395	100.0%	-9%
Gross Profit	6,224	19.9%	7,972	23.2%	-22%
Operating Income(Loss)	2,669	8.5%	4,197	12.2%	-36%
Pretax Income(Loss)	2,776	8.9%	4,973	14.5%	-44%
Income Tax Benefit(Expense)	(506)	-1.6%	(556)	-1.6%	
Noncontrolling Interest	(39)	-0.1%	(44)	-0.1%	
Net Income Attributable to					
Shareholders of the Parent	2,231	7.1%	4,373	12.7%	-49%
EPS <sup>1</sup>	0.29		0.58		
EBITDA	8,620	27.5%	10,178	29.6%	-15%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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## IC ATM Statement of Comprehensive Income

#### Quarterly Year-over-Year Comparison

(unaudited)

(NT\$ Million except EPS)	Q1/2013	%	Q1/2012	%	Change
Net Revenues:					
IC Packaging	24,915	79.6%	23,606	80.7%	6%
Testing	5,723	18.3%	5,077	17.4%	13%
Direct Material	679	2.2%	553	1.9%	23%
Total Net Revenues	31,317	100.0%	29,236	100.0%	7%
Gross Profit	6,224	19.9%	5,621	19.2%	11%
Operating Income(Loss)	2,669	8.5%	2,370	8.1%	13%
Pretax Income(Loss)	2,776	8.9%	2,412	8.3%	15%
Income Tax Benefit(Expense)	(506)	-1.6%	(355)	-1.2%	
Noncontrolling Interest	(39)	-0.1%	(11)	0.0%	
Net Income Attributable to					
Shareholders of the Parent	2,231	7.1%	2,046	7.0%	9%
EPS <sup>1</sup>	0.29		0.27		
EBITDA	8,620	27.5%	7,868	26.9%	10%

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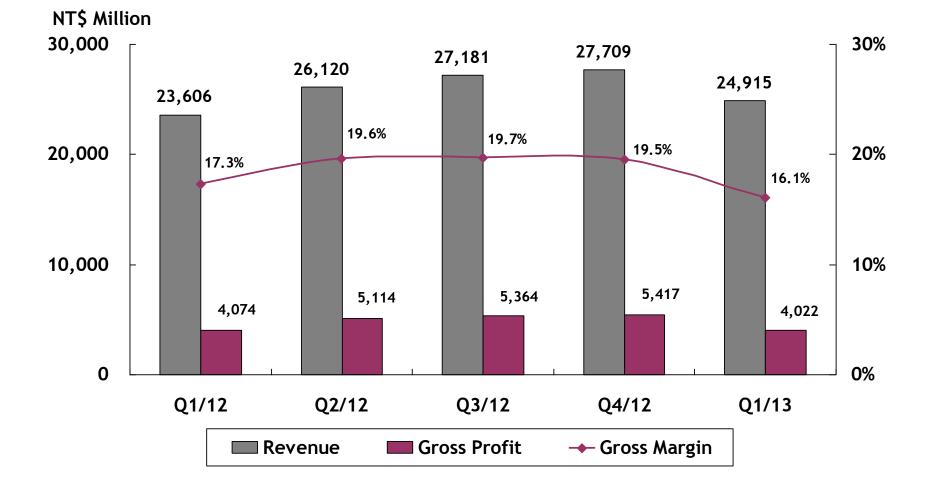
<sup>1</sup> All EPS figures are based on fully diluted number of shares

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### **Packaging Operations**



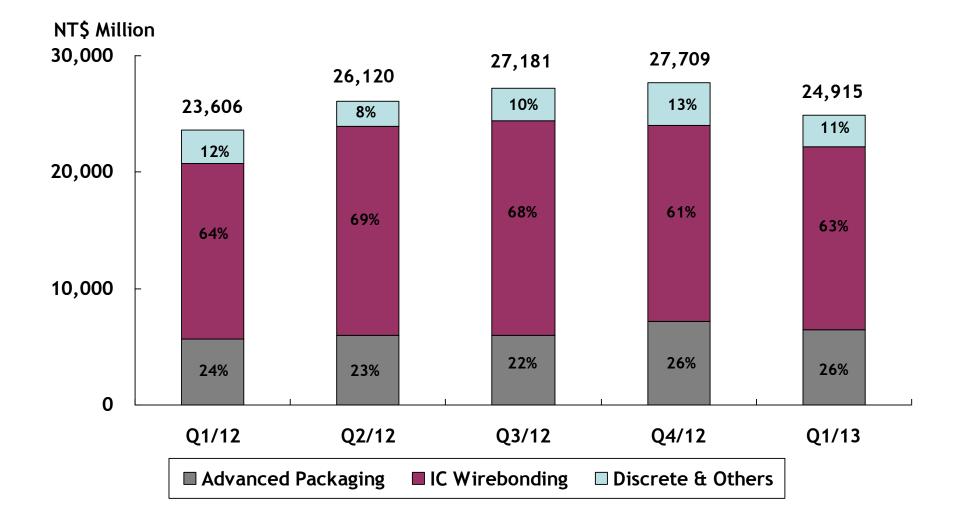


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### **Packaging Operations**

Package Revenue Breakdown

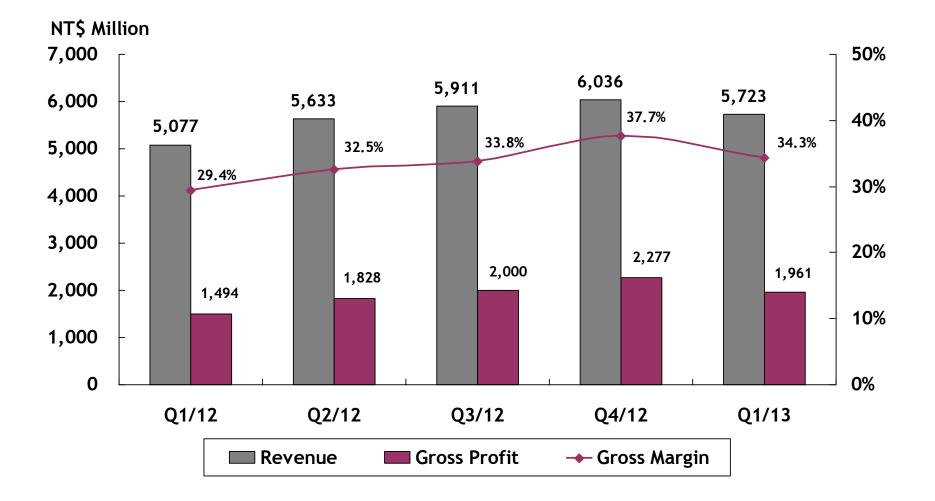




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#### **Testing Operations**

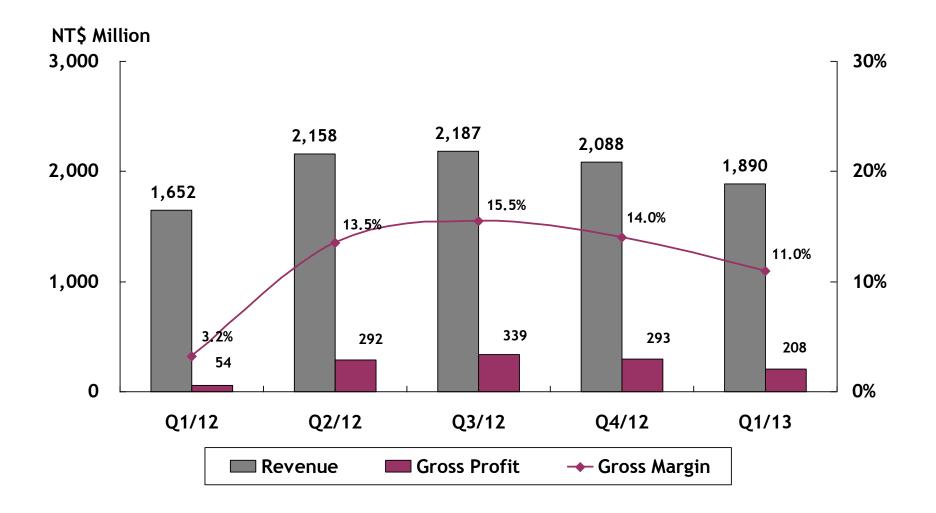




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#### **Material Operations**

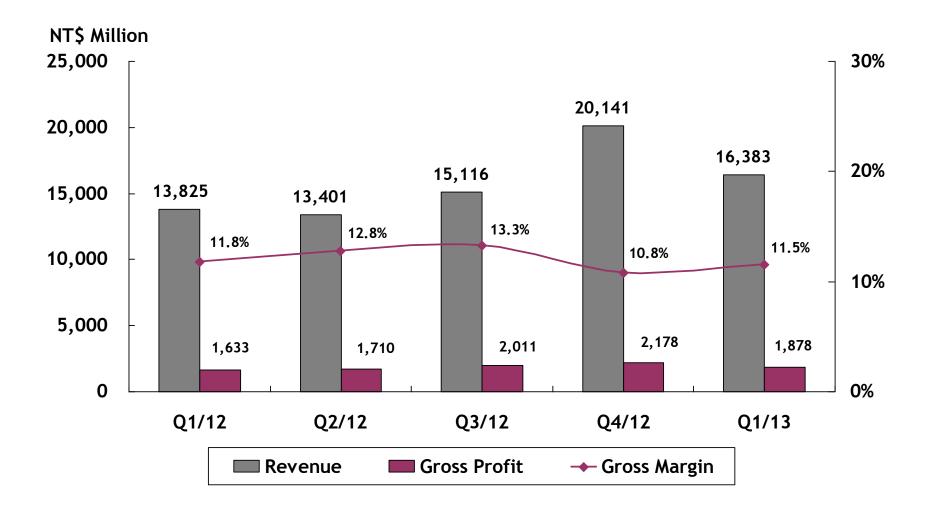




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**EMS Operations** 





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#### EMS Operations EMS Revenue Breakdown

NT\$ Million

25,000

20,141 20,000 16,383 15,116 13,825 44% 15,000 13,041 33% 30% 39% 32% 10,000 28% 26% 26% 24% 22% 16% 13% 5,000 14% 13% 14% 18% 20% 17% 14% 11% 10% **9**% 8% 8% 5% 0 Q2/12 Q3/12 Q1/12 Q4/12 Q1/13 Car Others Industrial Computing Communications



### Selective Balance Sheet Information

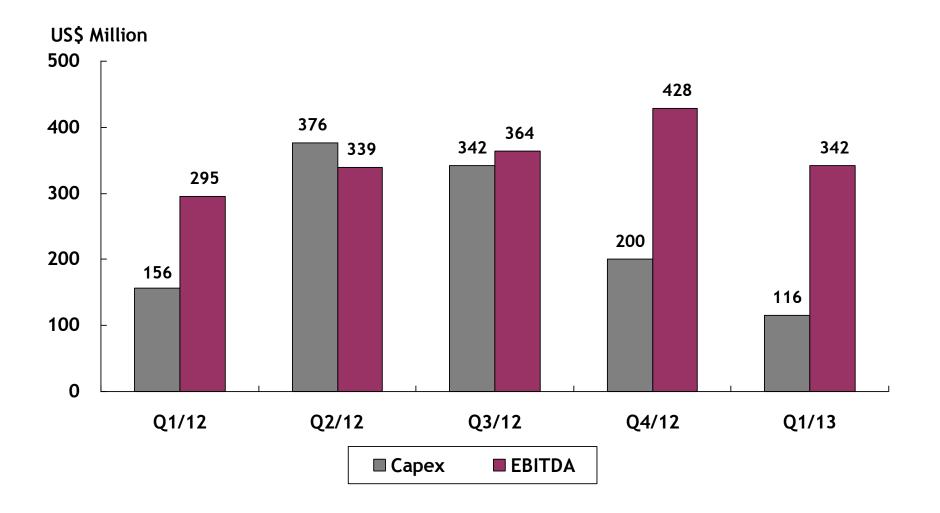
(unaudited)



(NT\$ Million)	Mar. 31, 2013	Dec. 31, 2012	Change
Cash and Cash Equivalent	21,276	19,994	6.4%
Financial Assets - current	6,093	4,170	46.1%
Investments - non current	2,416	2,275	6.2%
Total Assets	246,984	247,710	-0.3%
ST Bank Debt - Revolving Credit	33,937	36,885	-8.0%
- Current Portion of LT Debt	3,177	3,214	-1.2%
LT Bank Debt	45,298	44,592	1.6%
Total Net Worth			
(Including noncontrolling interest)	115,682	110,952	4.3%
Quarterly EBITDA	10,035	12,463	-19.5%
Current Ratio	1.23	1.15	
Net Debt to Equity	0.48	0.55	

#### Capital Expenditure & EBITDA

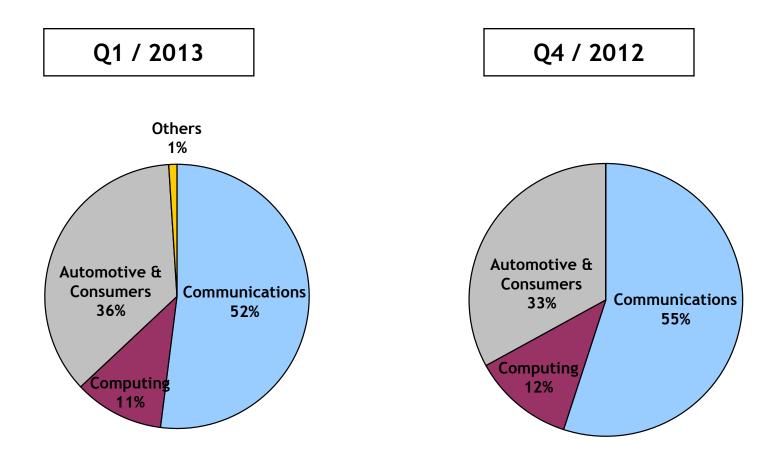




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#### IC ATM Market Segment Exposure





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#### For more information regarding ASE Group

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