

ASE Inc.

Q3 2012

Earnings Release

Presented by

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CFO/VP
Oct. 26, 2012



Safe Harbor Notice



This presentation contains "forward-looking statements" within the meaning of Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended, including statements regarding our future results of operations and business prospects. Although these forward-looking statements, which may include statements regarding our future results of operations, financial condition or business prospects, are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. The words "anticipate", "believe", "estimate", "expect", "intend", "plan" and similar expressions, as they relate to us, are intended to identify these forward-looking statements in this presentation. Our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including risks associated with cyclicity and market conditions in the semiconductor industry; demand for the outsourced semiconductor packaging and testing services we offer and for such outsourced services generally; the highly competitive semiconductor industry; our ability to introduce new packaging, interconnect materials and testing technologies in order to remain competitive; our ability to successfully integrate pending and future mergers and acquisitions; international business activities; our business strategy; general economic and political conditions, including the recent global financial crisis; possible disruptions in commercial activities caused by natural or human-induced disasters; our future expansion plans and capital expenditures; the strained relationship between the Republic of China and the People's Republic of China; fluctuations in foreign currency exchange rates; and other factors. For a discussion of these risks and other factors, please see the documents we file from time to time with the Securities and Exchange Commission, including our 2011 Annual Report on Form 20-F filed on April 20, 2012.



IC ATM Consolidated Income Statement

Sequential Comparison



(NT\$ Million except EPS)	Q3 / 2012	%	Q2 / 2012	%	Change
Net Revenues:					
IC Packaging	27,116	80.0%	26,054	80.2%	4%
Testing	5,911	17.4%	5,633	17.3%	5%
Direct Material	799	2.4%	733	2.3%	9%
EMS	65	0.2%	65	0.2%	0%
Total Net Revenues	33,891	100.0%	32,485	100.0%	4%
Gross Profit	7,726	22.8%	7,288	22.4%	6%
Operating Income(Loss)	4,016	11.8%	3,697	11.4%	9%
Pretax Income(Loss)	4,199	12.4%	3,539	10.9%	19%
Income Tax Benefit(Expense)	(704)	-2.1%	(310)	-1.0%	
Minority Interest	(49)	-0.1%	(27)	-0.1%	
Net Income(Loss)	3,446	10.2%	3,202	9.9%	8%
EPS ¹	0.45		0.42		
EBITDA	9,581	28.3%	9,096	28.0%	5%

¹ All EPS figures are based on fully diluted number of shares



IC ATM Consolidated Income Statement



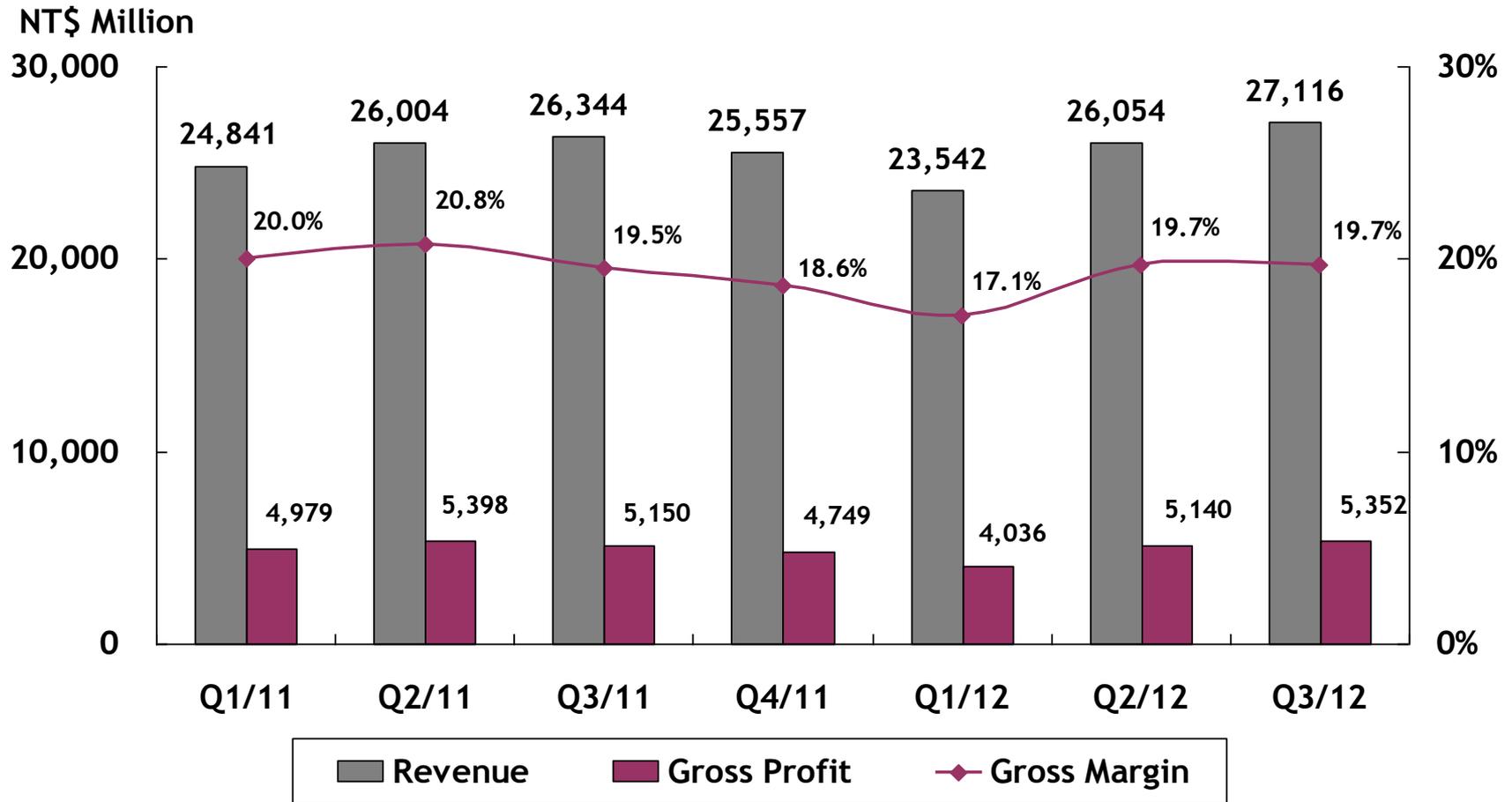
YoY Comparison

(NT\$ Million except EPS)	Q3 / 2012	%	Q3 / 2011	%	Change
Net Revenues:					
IC Packaging	27,116	80.0%	26,344	80.9%	3%
Testing	5,911	17.4%	5,498	16.9%	8%
Direct Material	799	2.4%	645	2.0%	24%
EMS	65	0.2%	94	0.3%	-31%
Total Net Revenues	33,891	100.0%	32,581	100.0%	4%
Gross Profit	7,726	22.8%	7,319	22.5%	6%
Operating Income(Loss)	4,016	11.8%	3,866	11.9%	4%
Pretax Income(Loss)	4,199	12.4%	4,004	12.3%	5%
Income Tax Benefit(Expense)	(704)	-2.1%	(523)	-1.6%	
Minority Interest	(49)	-0.1%	(13)	0.0%	
Net Income(Loss)	3,446	10.2%	3,468	10.6%	-1%
EPS¹	0.45		0.45		
EBITDA	9,581	28.3%	9,437	29.0%	2%

¹ All EPS figures are based on fully diluted number of shares

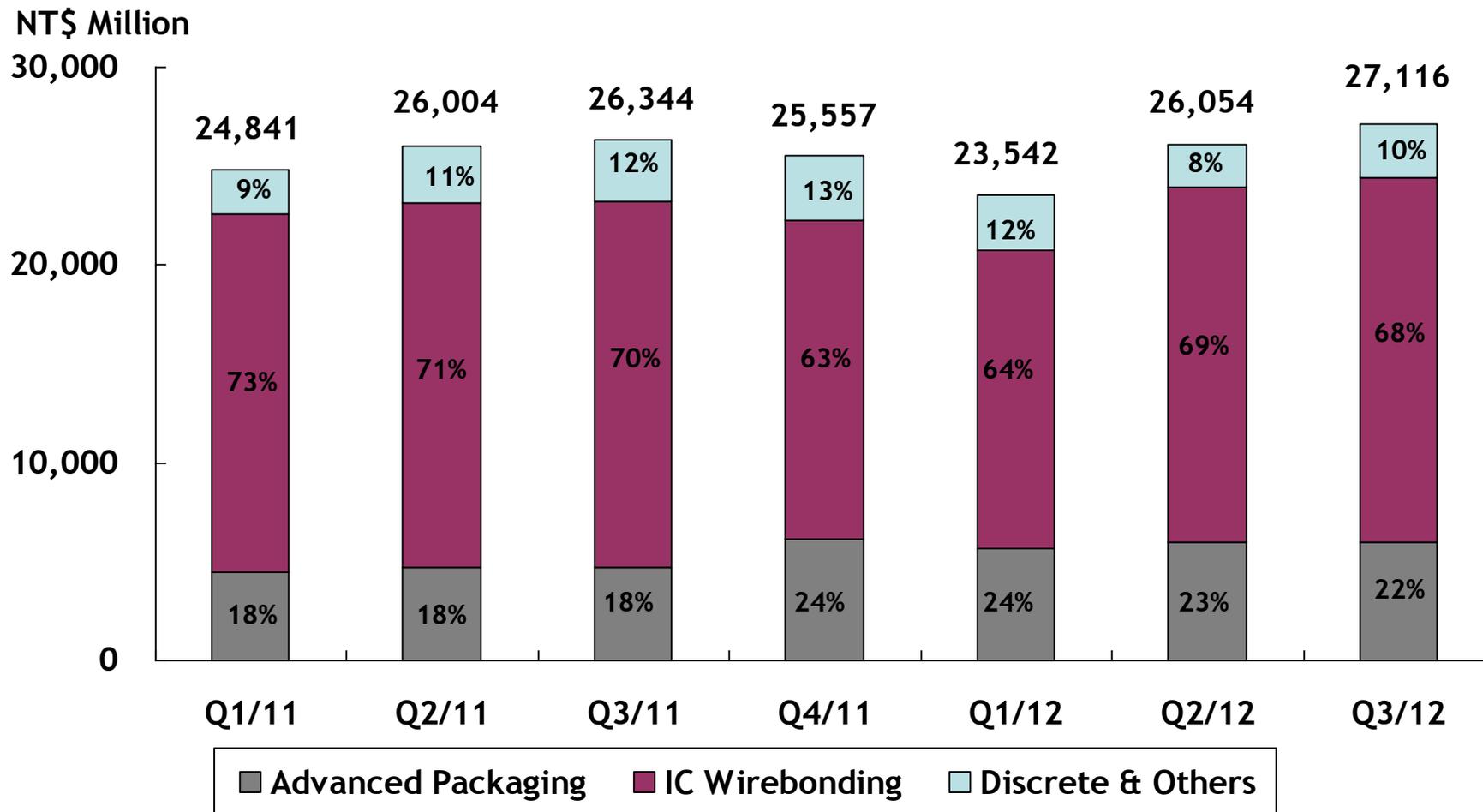


Packaging Operations

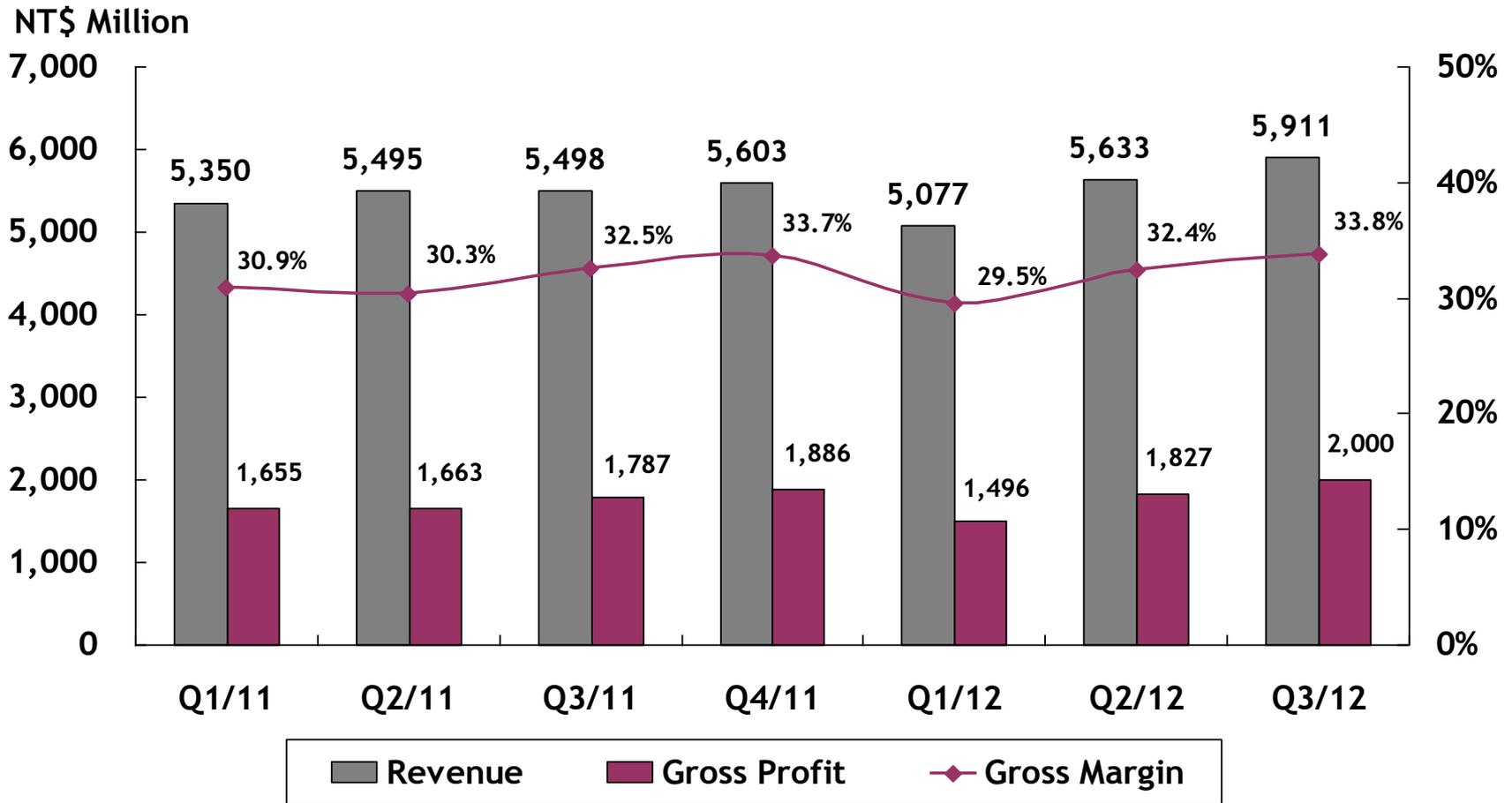


Packaging Operations

Package Revenue Breakdown

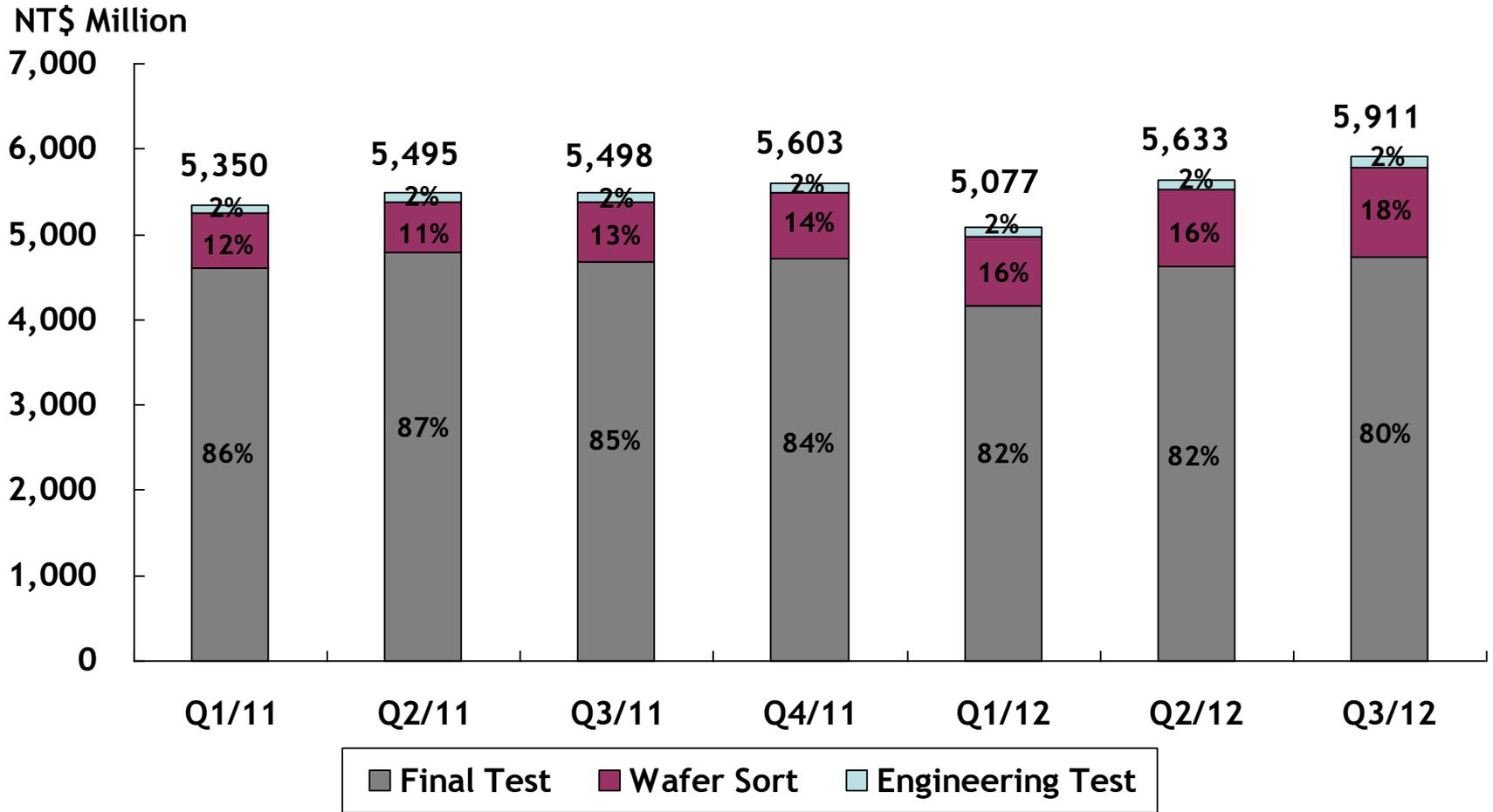


Testing Operations

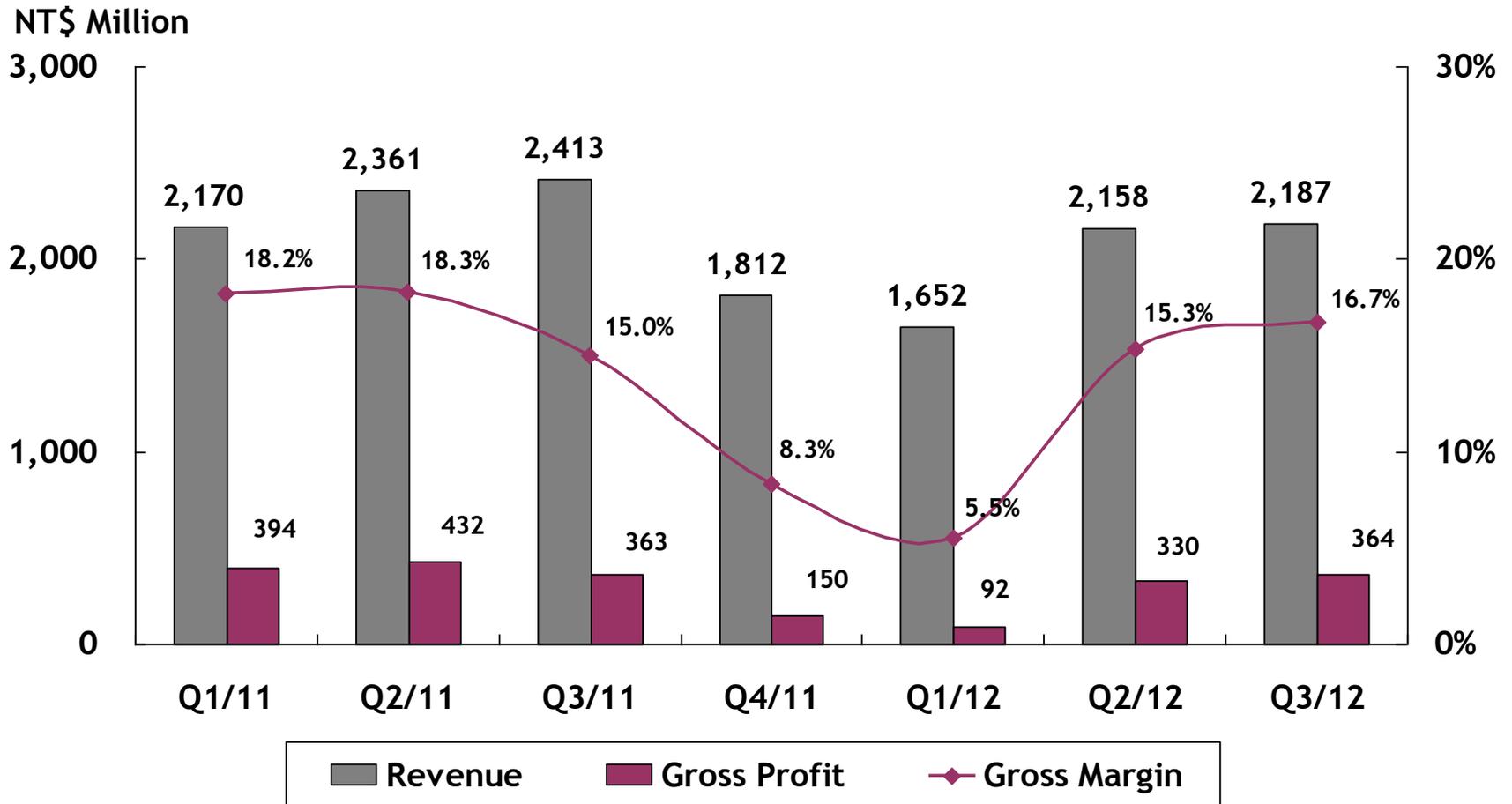


Testing Operations

Test Revenue Breakdown



Material Operations



USI Consolidated Income Statement

Sequential Comparison



(NT\$ Million)	Q3 / 2012	%	Q2 / 2012	%	Change
Net Revenues:					
Total Net Revenues	15,116	100.0%	13,400	100.0%	13%
Gross Profit	2,011	13.3%	1,710	12.8%	18%
Operating Income(Loss)	932	6.2%	637	4.8%	46%
Pretax Income(Loss)	1,002	6.6%	643	4.8%	56%
Income Tax Benefit(Expense)	(165)	-1.1%	(137)	-1.0%	
Minority Interest	(101)	-0.7%	(68)	-0.5%	
Net Income(Loss)	736	4.9%	438	3.3%	68%
EBITDA	1,286	8.5%	914	6.8%	41%



USI Consolidated Income Statement

YoY Comparison



(NT\$ Million)	Q3 / 2012	%	Q3 / 2011	%	Change
Net Revenues:					
Total Net Revenues	15,116	100.0%	14,116	100.0%	7%
Gross Profit	2,011	13.3%	1,718	12.2%	17%
Operating Income(Loss)	932	6.2%	605	4.3%	54%
Pretax Income(Loss)	1,002	6.6%	690	4.9%	45%
Income Tax Benefit(Expense)	(165)	-1.1%	(194)	-1.4%	
Minority Interest	(101)	-0.7%	(5)	0.0%	
Net Income(Loss)	736	4.9%	491	3.5%	50%
EBITDA	1,286	8.5%	992	7.0%	30%



Consolidated Income Statement

Sequential Comparison



(NT\$ Million except EPS)	Q3 / 2012	%	Q2 / 2012	%	Change
Net Revenues:					
IC Packaging	27,099	55.3%	26,040	56.8%	4%
Testing	5,911	12.1%	5,633	12.3%	5%
Direct Material	799	1.6%	733	1.6%	9%
EMS	15,182	31.0%	13,466	29.4%	13%
Others	0	0.0%	0	0.0%	
Total Net Revenues	48,991	100.0%	45,872	100.0%	7%
Gross Profit	9,604	19.6%	8,857	19.3%	8%
Operating Income(Loss)	4,798	9.8%	4,174	9.1%	15%
Pretax Income(Loss)	4,458	9.1%	3,738	8.1%	19%
Income Tax Benefit(Expense)	(865)	-1.8%	(442)	-1.0%	
Minority Interest	(147)	-0.3%	(94)	-0.2%	
Net Income(Loss)	3,446	7.0%	3,202	7.0%	8%
EPS¹	0.45		0.42		
EBITDA	10,854	22.2%	9,993	21.8%	9%

¹ All EPS figures are based on fully diluted number of shares



Consolidated Income Statement

YoY Comparison



(NT\$ Million except EPS)	Q3 / 2012	%	Q3 / 2011	%	Change
Net Revenues:					
IC Packaging	27,099	55.3%	26,331	56.4%	3%
Testing	5,911	12.1%	5,498	11.8%	8%
Direct Material	799	1.6%	645	1.4%	24%
EMS	15,182	31.0%	14,210	30.4%	7%
Others	0	0.0%	14	0.0%	
Total Net Revenues	48,991	100.0%	46,698	100.0%	5%
Gross Profit	9,604	19.6%	8,912	19.1%	8%
Operating Income(Loss)	4,798	9.8%	4,312	9.2%	11%
Pretax Income(Loss)	4,458	9.1%	4,200	9.0%	6%
Income Tax Benefit(Expense)	(865)	-1.8%	(717)	-1.5%	
Minority Interest	(147)	-0.3%	(15)	0.0%	
Net Income(Loss)	3,446	7.0%	3,468	7.4%	-1%
EPS¹	0.45		0.45		
EBITDA	10,854	22.2%	10,382	22.2%	5%

¹ All EPS figures are based on fully diluted number of shares



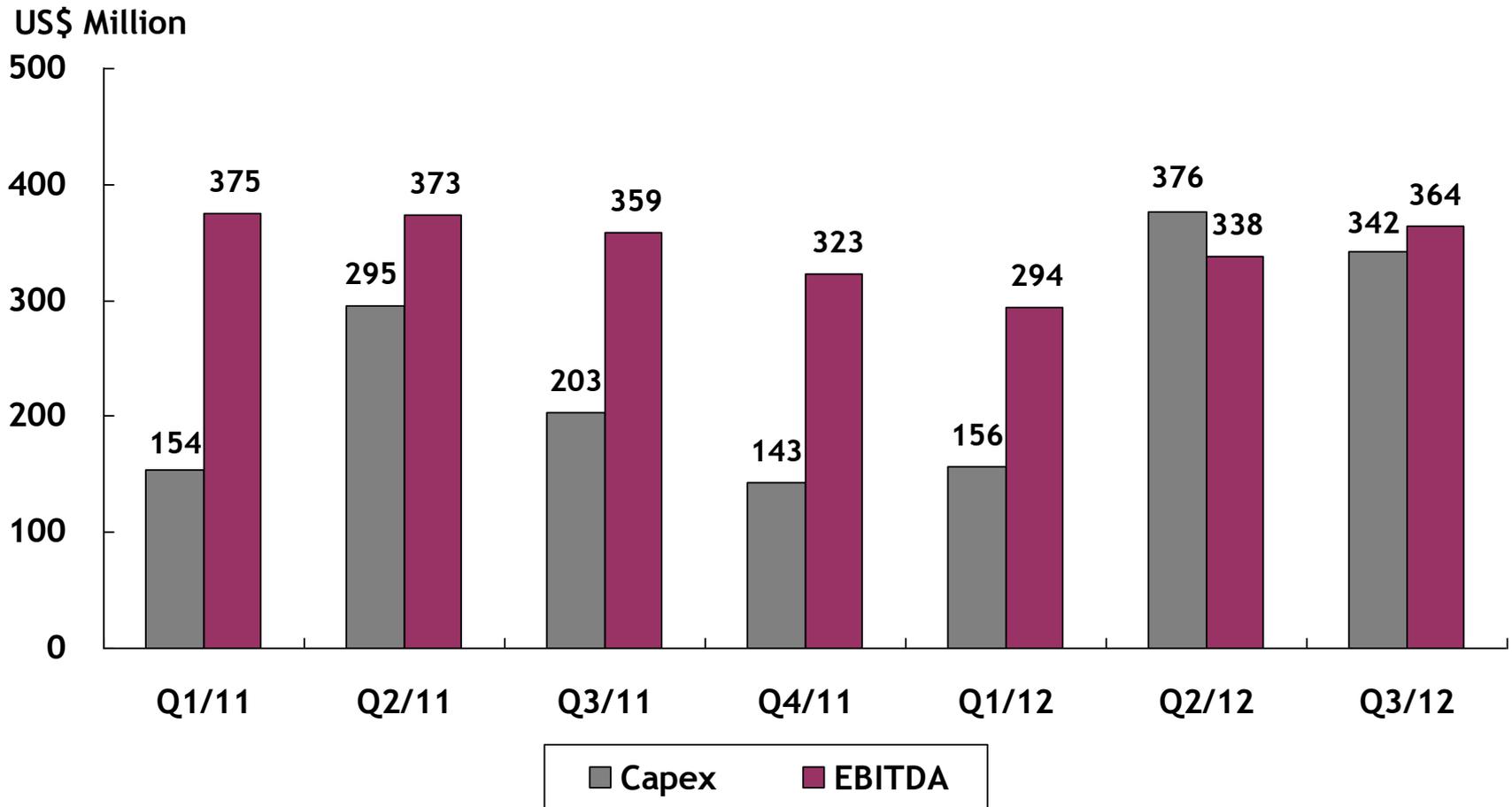
Selective Balance Sheet Information



(NT\$ Million)	Sept. 30, 2012	Jun. 30, 2012	Change
Cash and Cash Equivalent	21,864	21,085	3.7%
Financial Assets - current	1,700	2,496	-31.9%
Financial Assets - non current	2,304	2,169	6.2%
Total Assets	241,972	233,647	3.6%
ST Bank Debt - Revolving Credit	36,910	28,145	31.1%
- Current Portion of LT Debt	2,961	3,983	-25.7%
LT Bank Debt	44,560	43,571	2.3%
Total Net Worth (Including minority interest)	108,669	106,393	2.1%
Quarterly EBITDA	10,854	9,993	8.6%
Current Ratio	1.14	1.16	
Net Debt to Equity	0.56	0.49	



Capital Expenditure v.s. EBITDA



Top 10 Customers

Q3 / 2012



IC ATM

ATMEL
AVAGO
BROADCOM
CAMBRIDGE
MARVELL
MEDIATEK
MSTAR
NXP
QUALCOMM
TOSHIBA

USI

AEE
AUO
CHIMEI
HONEYWELL
IEE
LENOVO
MOTOROLA
SUPERMICRO
TCL
VALEO

Top 5

Top 10

33% of Total Sales

48% of Total Sales

Top 5

Top 10

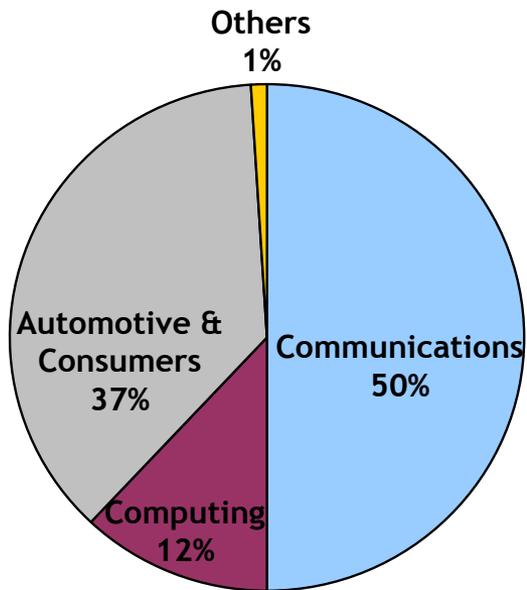
61% of Total Sales

79% of Total Sales

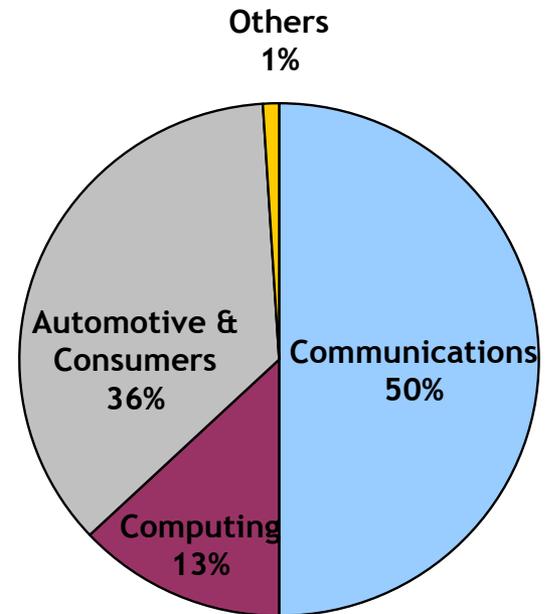


IC ATM Market Segment Exposure

Q3 / 2012

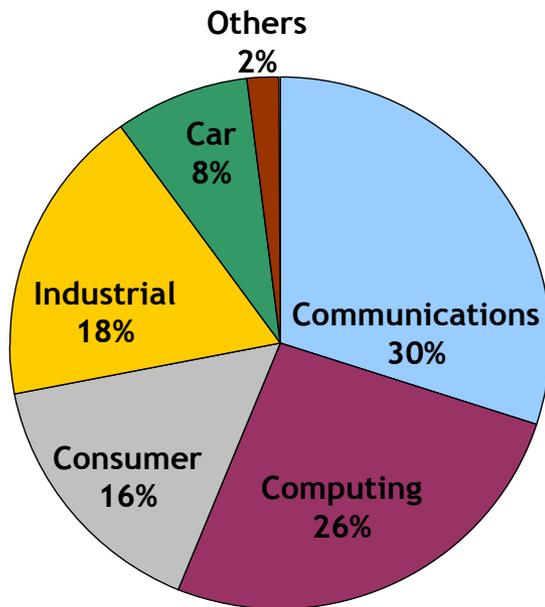


Q2 / 2012

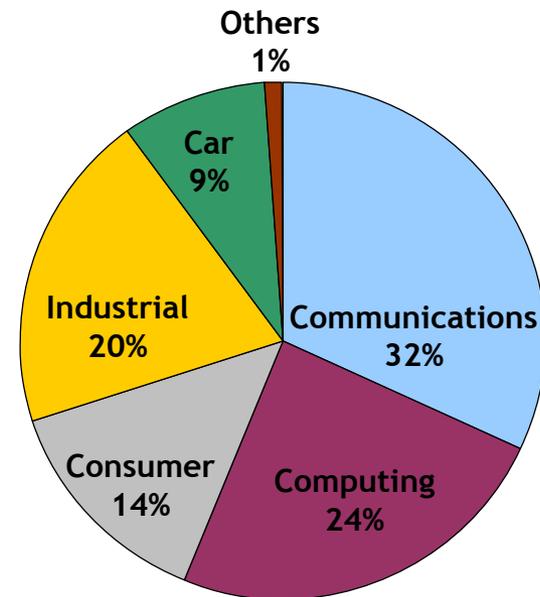


USI Revenue Breakdown

Q3 / 2012



Q2 / 2012



For more information regarding ASE Group

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For all inquiries, suggestions and comments

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