

ASE Inc. Q1 2011 Earnings Release

Presented by

Joseph Tung CFO/VP Apr. 29, 2011



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## IC ATM Consolidated Income Statement

# ASE GROUP

#### **Sequential Comparison**

(NT\$ Million except EPS)	Q1 / 2011	%	Q4/2010	%	Change
Net Revenues:					
IC Packaging	24,841	80.4%	26,025	79.8%	-5%
Testing	5,350	17.3%	5,994	18.4%	-11%
<b>Direct Material</b>	688	2.2%	583	1.7%	18%
<b>Total Net Revenues</b>	30,879	100.0%	32,602	100.0%	-5%
<b>Gross Profit</b>	7,095	23.0%	8,211	25.2%	-14%
Operating Income(Loss)	3,970	12.9%	4,978	15.3%	-20%
Pretax Income(Loss)	4,774	15.5%	5,652	17.3%	-16%
Income Tax Benefit(Expense)	(645)	-2.1%	(655)	-2.0%	
Minority Interest	(155)	-0.5%	(127)	-0.4%	
Net Income(Loss)	3,974	12.9%	4,870	14.9%	-18%
EPS <sup>1</sup>	0.65		0.80		
EBITDA	10,042	32.5%	10,061	30.9%	0%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

## IC ATM Consolidated Income Statement

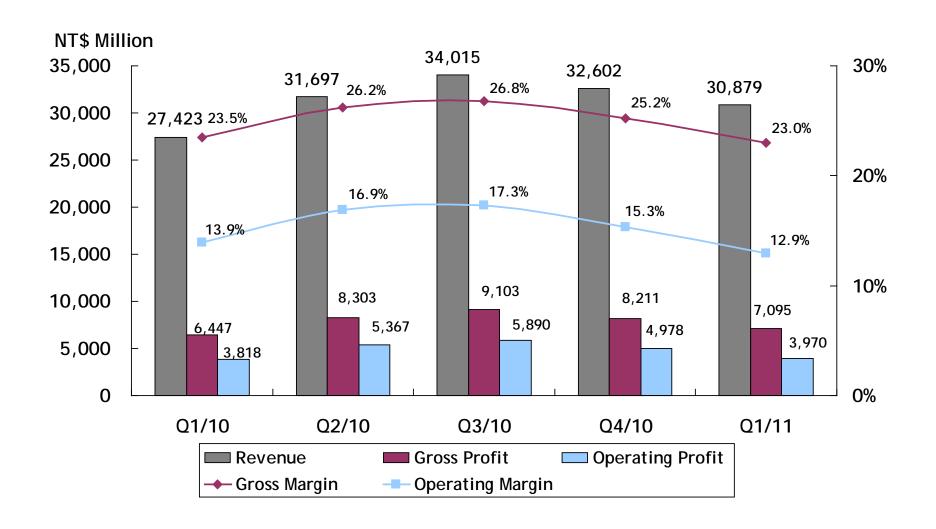
# ASE GROUP

#### YoY Comparison

(NT\$ Million except EPS)	Q1 / 2011	%	Q1/2010	%	Change
Net Revenues:					
IC Packaging	24,841	80.4%	22,088	80.5%	12%
Testing	5,350	17.3%	4,622	16.9%	16%
<b>Direct Material</b>	688	2.2%	673	2.5%	2%
Total Net Revenues	30,879	100.0%	27,423	100.0%	13%
Gross Profit	7,095	23.0%	6,447	23.5%	10%
Operating Income(Loss)	3,970	12.9%	3,818	13.9%	4%
Pretax Income(Loss)	4,774	15.5%	3,931	14.3%	21%
Income Tax Benefit(Expense)	(645)	-2.1%	(395)	-1.4%	
Minority Interest	(155)	-0.5%	(141)	-0.5%	
Net Income(Loss)	3,974	12.9%	3,395	12.4%	17%
EPS <sup>1</sup>	0.65		0.57		
EBITDA	10,042	32.5%	8,231	30.0%	22%

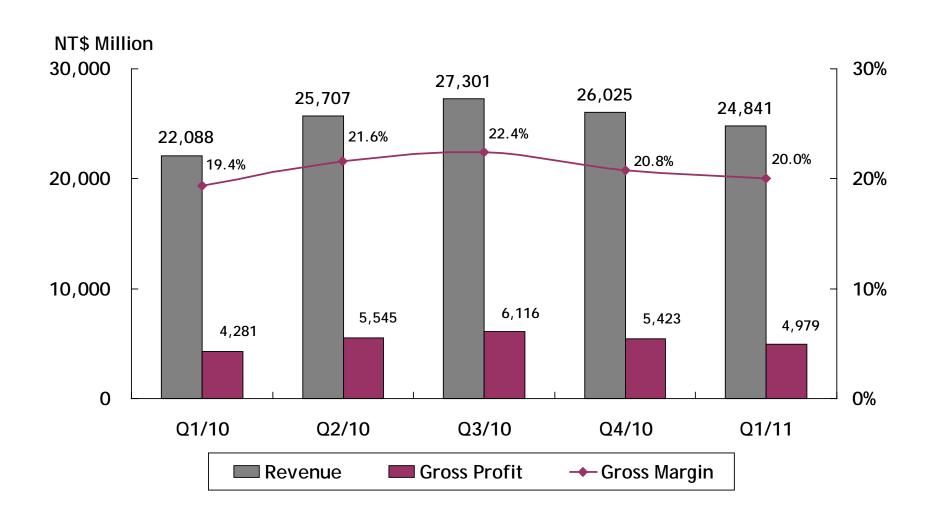
<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

# IC ATM Consolidated Revenue & Margin Trendase Group



## IC Packaging Operations

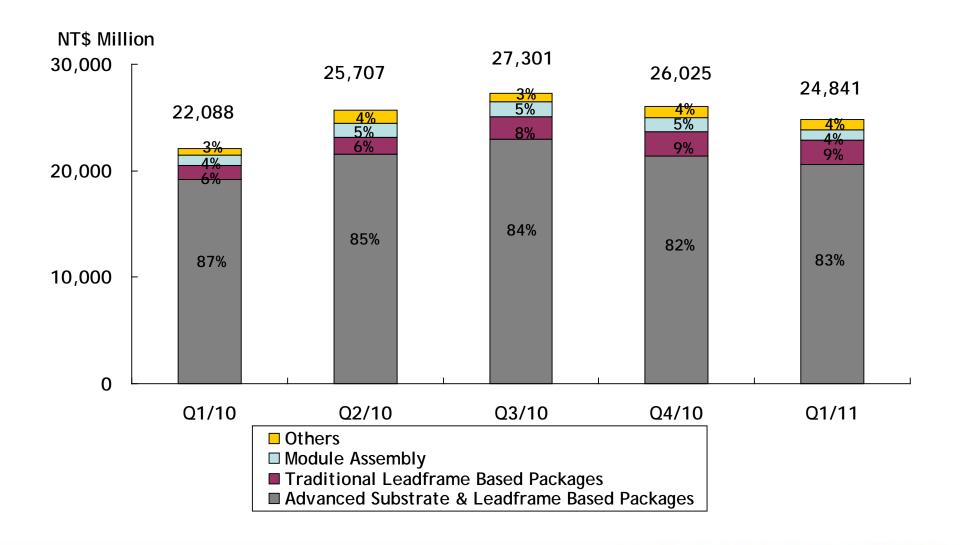




## IC Packaging Operations

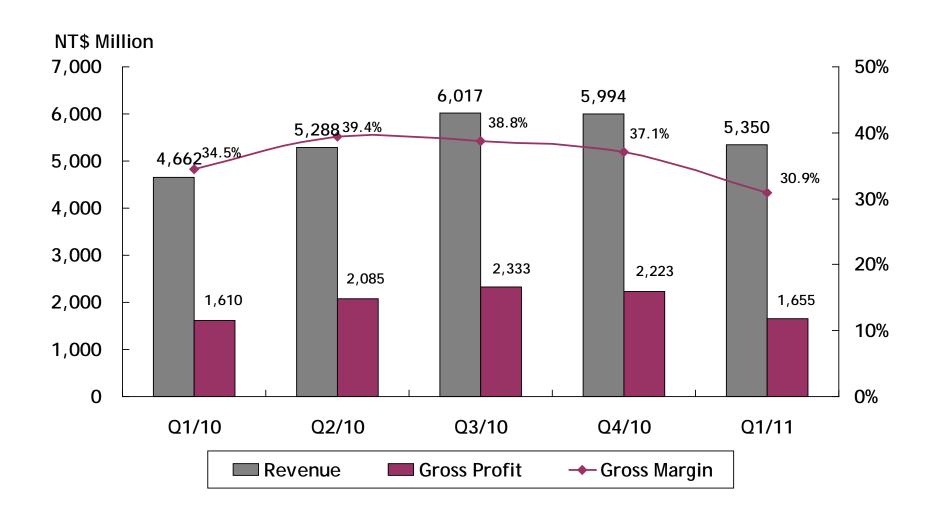
Package Revenue Breakdown





# **IC Testing Operations**

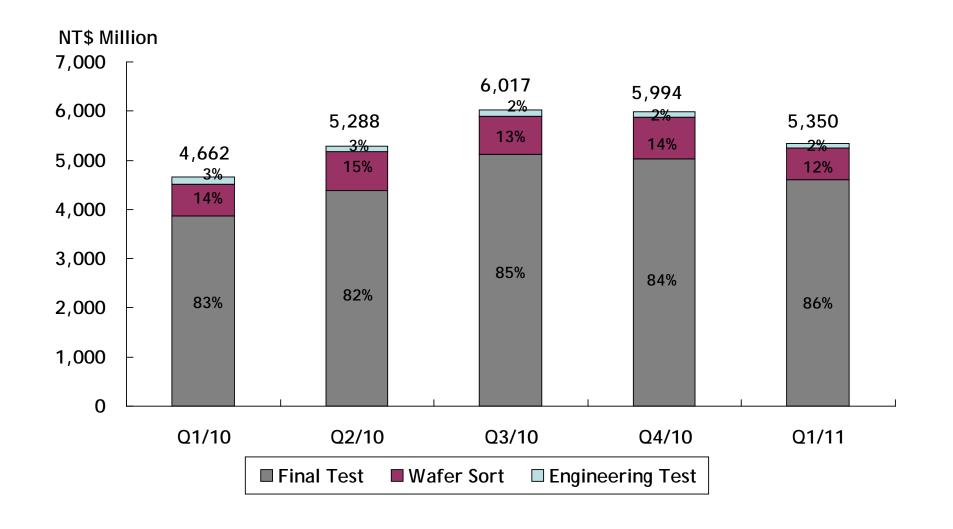




## **IC Testing Operations**

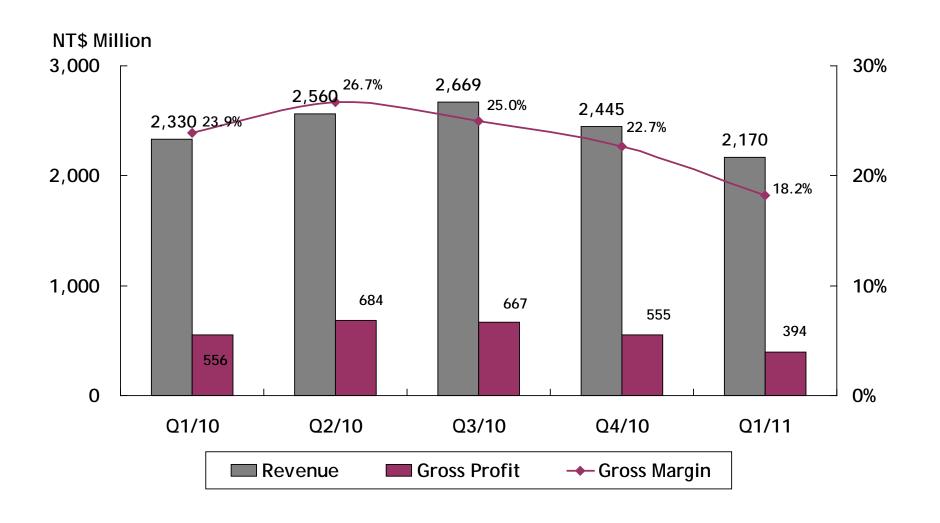
Test Revenue Breakdown





## **Material Operations**





## **USI Consolidated Income Statement**

#### Sequential Comparison



(NT\$ Million except EPS)	Q1 / 2011	%	Q4/2010	%	Change
Net Revenues:					
Total Net Revenues	15,095	100.0%	17,228	100.0%	-12%
Gross Profit	1,648	10.9%	1,804	10.5%	-9%
Operating Income(Loss)	547	3.6%	671	3.9%	-18%
Pretax Income(Loss)	640	4.2%	632	3.7%	1%
Income Tax Benefit(Expense)	(295)	-2.0%	(219)	-1.3%	
Minority Interest	(3)	0.0%	(2)	0.0%	
Net Income(Loss)	342	2.3%	411	2.4%	-17%
EBITDA	920	6.1%	912	5.3%	1%

## **USI Consolidated Income Statement**

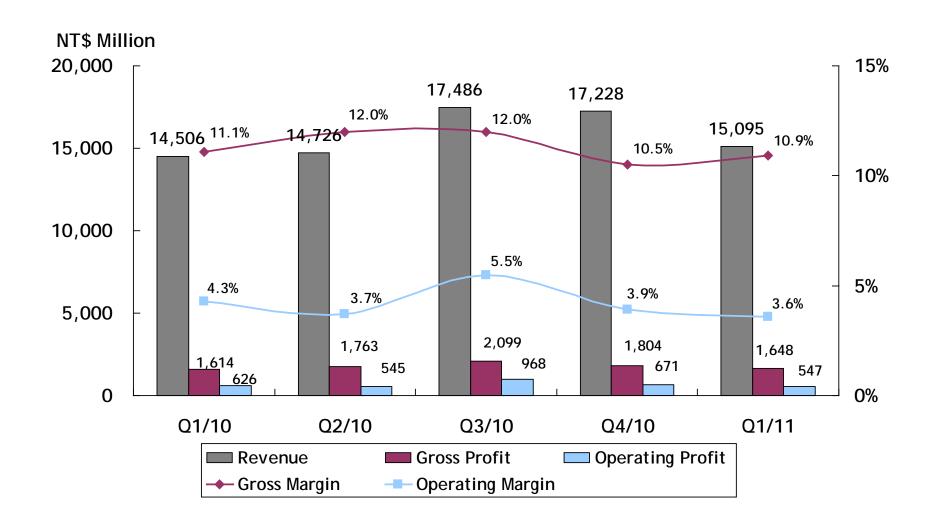
#### **YoY Comparison**



(NT\$ Million except EPS)	Q1 / 2011	%	Q1/2010	%	Change
Net Revenues:					
Total Net Revenues	15,095	100.0%	14,506	100.0%	4%
Gross Profit	1,648	10.9%	1,614	11.1%	2%
Operating Income(Loss)	547	3.6%	626	4.3%	-13%
Pretax Income(Loss)	640	4.2%	606	4.2%	6%
Income Tax Benefit(Expense)	(295)	-2.0%	(74)	-0.5%	
Minority Interest	(3)	0.0%	(2)	0.0%	
Net Income(Loss)	342	2.3%	530	3.7%	-35%
EBITDA	920	6.1%	912	6.3%	1%

# USI Consolidated Revenue & Margin Trend 🎎





# IC ATM + USI Consolidated Income Statement

#### Sequential Comparison

(NT\$ Million except EPS)	Q1 / 2011	%	Q4/2010	%	Change
Net Revenues:					
IC Packaging	24,812	54.0%	26,003	52.2%	-5%
Testing	5,339	11.6%	5,989	12.0%	-11%
<b>Direct Material</b>	688	1.5%	583	1.2%	18%
EMS	15,095	32.9%	17,226	34.6%	-12%
<b>Total Net Revenues</b>	45,934	100.0%	49,802	100.0%	-8%
<b>Gross Profit</b>	8,612	18.7%	9,855	19.8%	-13%
Operating Income(Loss)	4,354	9.5%	5,434	10.9%	-20%

### **Consolidated Income Statement**

#### Sequential Comparison



(NT\$ Million except EPS)	Q1 / 2011	%	Q4/2010	%	Change
Net Revenues:					
IC Packaging	24,812	53.9%	26,003	48.8%	-5%
Testing	5,339	11.6%	5,989	11.2%	-11%
Direct Material	688	1.5%	583	1.1%	18%
EMS	15,095	32.8%	17,226	32.3%	-12%
Others	71	0.2%	3,482	6.4%	-98%
Total Net Revenues	46,005	100.0%	53,283	100.0%	-14%
Gross Profit	8,658	18.8%	11,967	22.5%	-28%
Operating Income(Loss)	4,387	9.5%	7,392	13.9%	-41%
Pretax Income(Loss)	5,096	11.1%	6,892	12.9%	-26%
Income Tax Benefit(Expense)	(963)	-2.1%	(1,791)	-3.4%	
Minority Interest	(159)	-0.3%	(231)	-0.4%	
Net Income(Loss)	3,974	8.6%	4,870	9.1%	-18%
EPS <sup>1</sup>	0.65		0.80		
EBITDA	10,978	23.9%	12,938	24.3%	-15%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

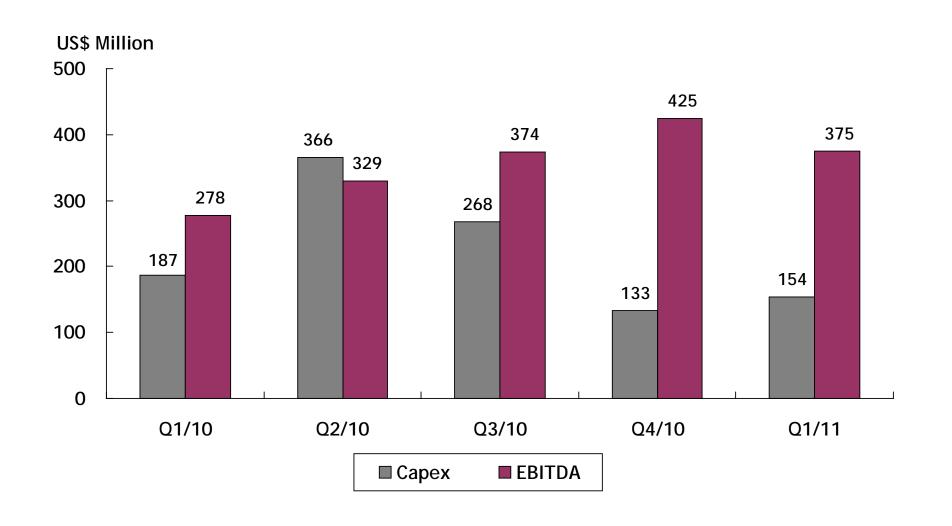
## **Selective Balance Sheet Information**



(NT\$ Million)	Mar. 31, 2011	Dec. 31, 2010	Change
Cash and Cash Equivalent	26,959	23,398	15.2%
Financial Assets - current	1,420	1,697	-16.3%
Financial Assets - non current	2,450	2,400	2.1%
Total Assets	213,450	208,140	2.6%
ST Bank Debt - Revolving Credit	22,191	14,155	56.8%
<ul> <li>Current Portion of LT Debt</li> </ul>	5,348	3,019	77.1%
LT Bank Debt	43,852	52,375	-16.3%
Total Net Worth			
(Including minority interest)	93,958	88,557	6.1%
Quarterly EBITDA	10,978	12,938	-15.1%
Current Ratio	1.32	1.43	
Net Debt to Equity	0.44	0.48	

## Capital Expenditure v.s. EBITDA





## **Top 10 Customers**

Q1 / 2011



IC ATM

**ATMEL** 

**BROADCOM** 

**FREESCALE** 

**INFINEON** 

**MEDIATEK** 

**MSTAR** 

**POWERCHIP** 

QUALCOMM

**RENESAS** 

STM

29% of Total Sales

46% of Total Sales

USI

**AEE** 

**AUO** 

CMO

**EMC Corp** 

HP

**IEE** 

**LENOVO** 

**MOTOROLA** 

**SUPERMICRO** 

**VALEO** 

Top 5

Top 10

62% of Total Sales

80% of Total Sales

Top

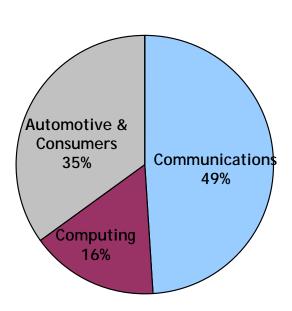
Top 10

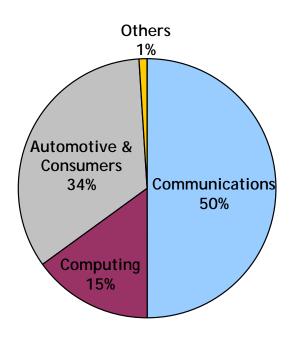
# IC ATM Market Segment Exposure



Q1 / 2011

Q4 / 2010

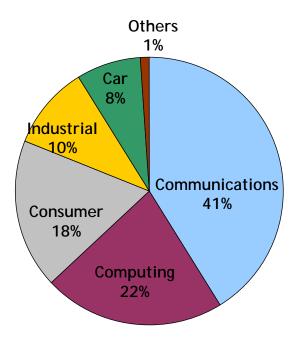




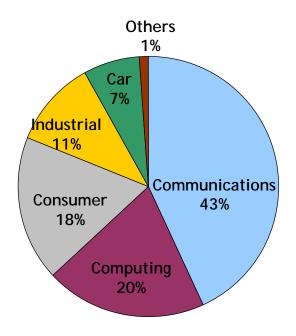
#### **USI Revenue Breakdown**



Q1 / 2011



Q4 / 2010





## For more information regarding ASE Group

www.aseglobal.com

For all inquiries, suggestions and comments

ir@aseglobal.com