

ASE Inc. Q2 2010 Earnings Release

Presented by

Joseph Tung CFO/VP July 30, 2010



#### **Safe Harbor Notice**



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#### **Consolidated Income Statement**

#### Sequential Comparison



(NT\$ Million except EPS)	Q2/2010	%	Q1/2010	%	Change
Net Revenues:					
IC Packaging	25,700	55.4%	22,081	58.8%	16%
Testing	5,288	11.4%	4,662	12.4%	13%
EMS	14,726	31.7%	10,139	27.0%	45%
Others	702	1.5%	673	1.7%	4%
Total Net Revenues	46,416	100.0%	37,555	100.0%	24%
Gross Profit	9,916	21.4%	7,556	20.1%	31%
Operating Income(Loss)	5,763	12.4%	4,279	11.4%	35%
Pretax Income(Loss)	5,383	11.6%	4,073	10.8%	32%
Income Tax Benefit(Expense)	(611)	-1.3%	(455)	-1.2%	
Minority Interest	(159)	-0.3%	(223)	-0.6%	
Net Income(Loss)	4,613	9.9%	3,395	9.0%	36%
EPS <sup>1</sup>	0.76		0.57		
EBITDA	10,474	22.6%	8,876	23.6%	18%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

#### **Consolidated Income Statement**

#### YoY Comparison



(NT\$ Million except EPS)	Q2/2010	%	Q2/2009	%	Change
Net Revenues:					
IC Packaging	25,700	55.4%	16,591	79.5%	55%
Testing	5,288	11.4%	3,877	18.6%	36%
EMS	14,726	31.7%	0	0.0%	
Others	702	1.5%	413	2.0%	70%
Total Net Revenues	46,416	100.0%	20,881	100.0%	122%
Gross Profit	9,916	21.4%	4,571	21.9%	117%
Operating Income(Loss)	5,763	12.4%	2,543	12.2%	127%
Pretax Income(Loss)	5,383	11.6%	2,206	10.6%	144%
Income Tax Benefit(Expense)	(611)	-1.3%	(559)	-2.7%	
Minority Interest	(159)	-0.3%	27	0.1%	-689%
Net Income(Loss)	4,613	9.9%	1,674	8.0%	176%
EPS <sup>1</sup>	0.76		0.29		
EBITDA	10,474	22.6%	6,956	33.3%	51%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

#### IC ATM Consolidated Income Statement

# ASE GROUP

#### **Sequential Comparison**

(NT\$ Million except EPS)	Q2/2010	%	Q1/2010	%	Change
Net Revenues:					
IC Packaging	25,707	81.1%	22,088	80.5%	16%
Testing	5,288	16.7%	4,662	17.0%	13%
Others	702	2.2%	673	2.4%	4%
Total Net Revenues	31,697	100.0%	27,423	100.0%	16%
Gross Profit	8,303	26.2%	6,447	23.5%	29%
Operating Income(Loss)	5,367	16.9%	3,818	13.9%	41%
Pretax Income(Loss)	5,176	16.3%	3,931	14.3%	32%
Income Tax Benefit(Expense)	(525)	-1.7%	(395)	-1.4%	
Minority Interest	(38)	-0.1%	(141)	-0.5%	
Net Income(Loss)	4,613	14.6%	3,395	12.4%	36%
EPS <sup>1</sup>	0.76		0.57		
EBITDA	9,527	30.1%	8,231	30.0%	16%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

### IC ATM Consolidated Income Statement

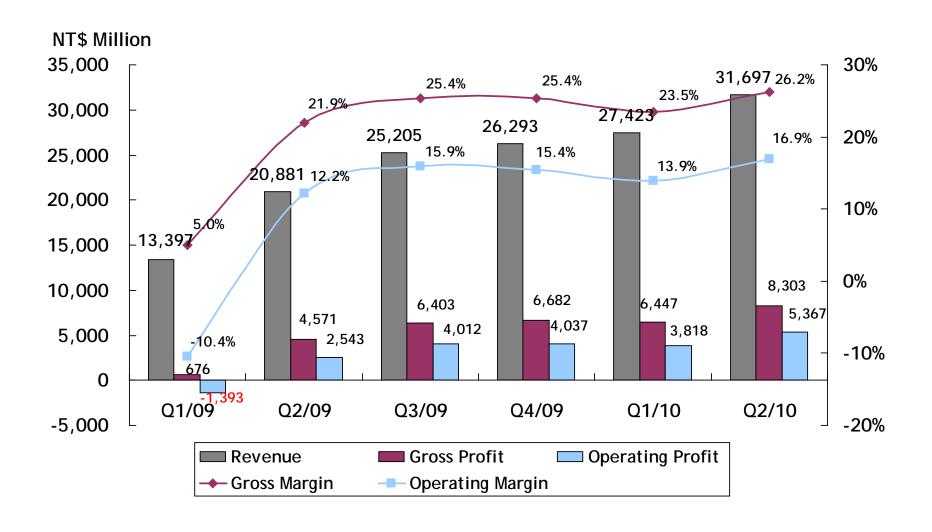
# ASE GROUP

#### YoY Comparison

(NT\$ Million except EPS)	Q2/2010	%	Q2/2009	%	Change
Net Revenues:					
IC Packaging	25,706	81.1%	16,591	79.5%	55%
Testing	5,288	16.7%	3,877	18.6%	36%
Others	703	2.2%	413	2.0%	70%
Total Net Revenues	31,697	100.0%	20,881	100.0%	52%
<b>Gross Profit</b>	8,303	26.2%	4,571	21.9%	82%
Operating Income(Loss)	5,367	16.9%	2,543	12.2%	111%
Pretax Income(Loss)	5,176	16.3%	2,206	10.6%	135%
Income Tax Benefit(Expense)	(525)	-1.7%	(559)	-2.7%	
Minority Interest	(38)	-0.1%	27	0.1%	-241%
Net Income(Loss)	4,613	14.6%	1,674	8.0%	176%
EPS <sup>1</sup>	0.76		0.29		
EBITDA	9,527	30.1%	6,956	33.3%	37%

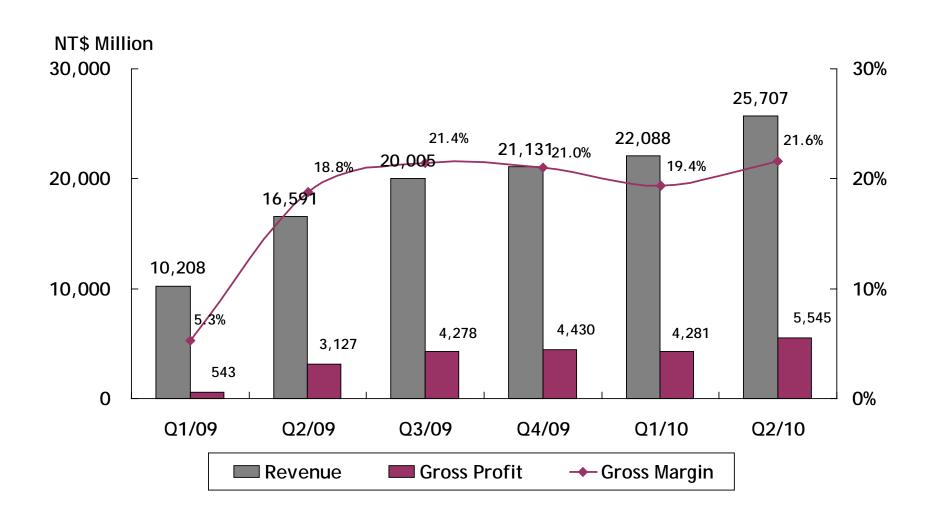
<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

# IC ATM Consolidated Revenue & Margin Trendase Group



# IC Packaging Operations

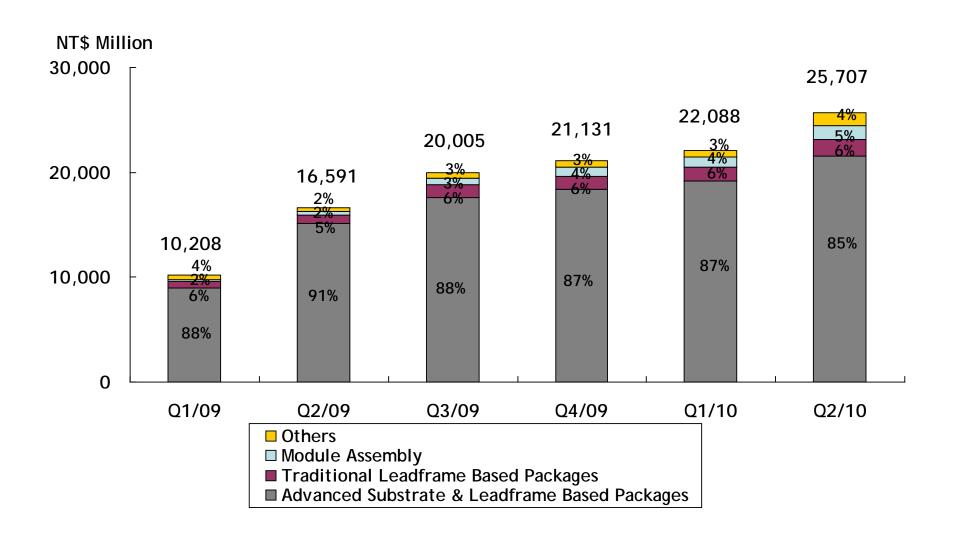




### IC Packaging Operations

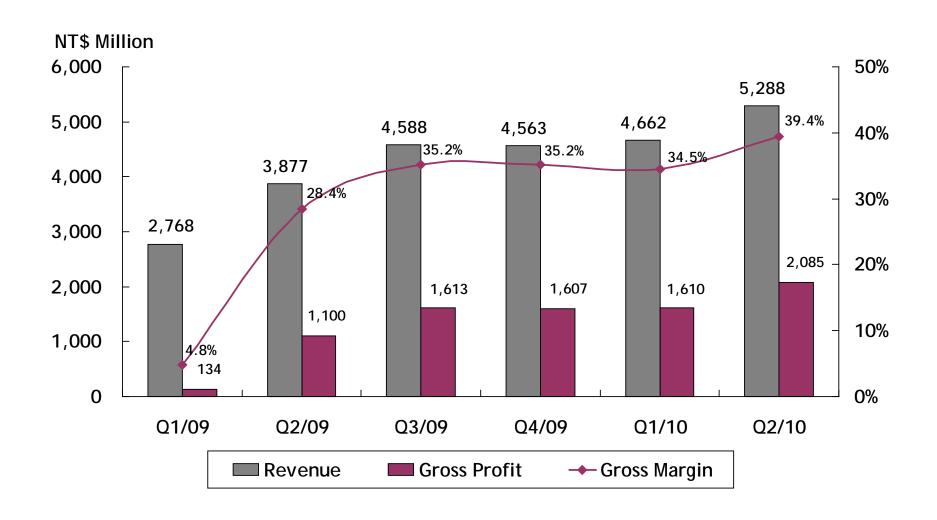
Package Revenue Breakdown





# **IC Testing Operations**

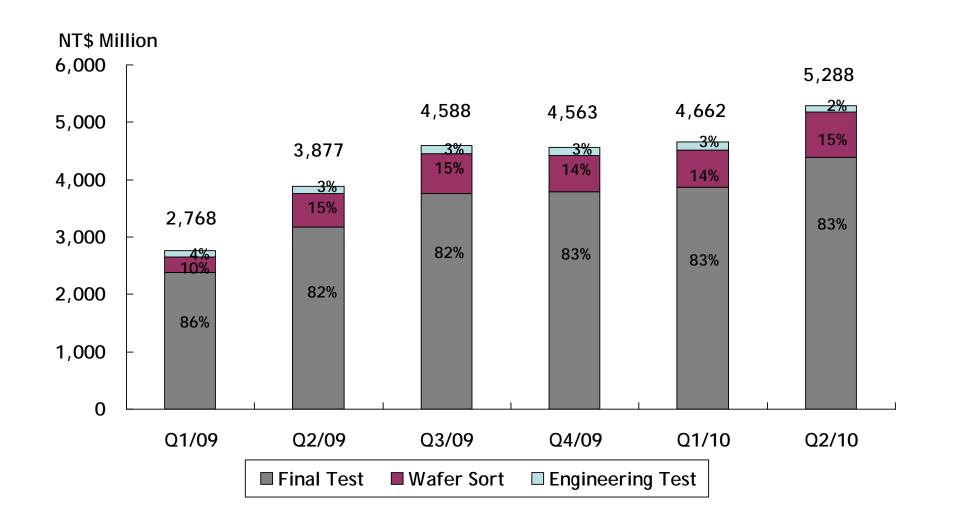




### **IC Testing Operations**

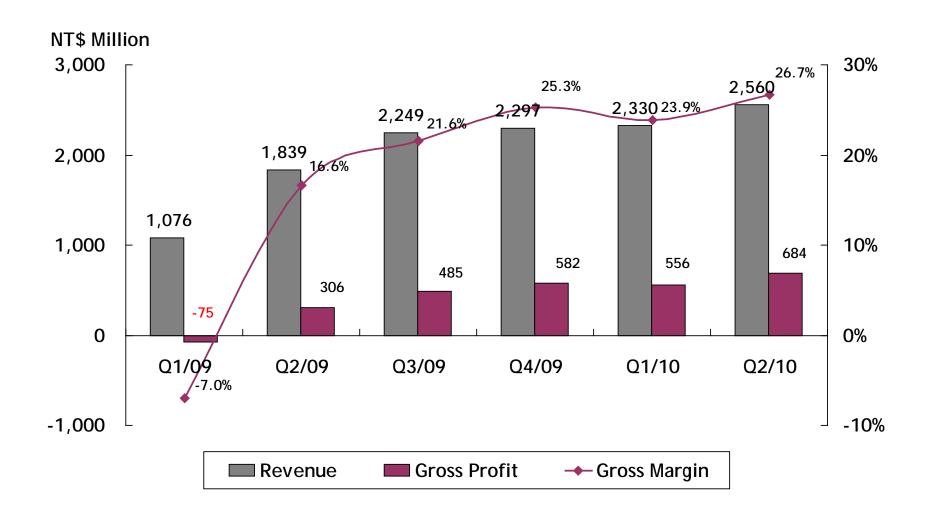
Test Revenue Breakdown





### **Material Operations**





#### **USI Consolidated Income Statement**

#### Sequential Comparison



(NT\$ Million except EPS)	Q2/2010	%	Q1/2010	%	Change
Net Revenues:					
Total Net Revenues	14,726	100.0%	14,506	100.0%	2%
Gross Profit	1,763	12.0%	1,614	11.1%	9%
Operating Income(Loss)	545	3.7%	626	4.3%	-13%
Pretax Income(Loss)	636	4.3%	606	4.2%	5%
Income Tax Benefit(Expense)	(85)	-0.6%	(74)	-0.5%	
Minority Interest	(2)	0.0%	(2)	0.0%	
Net Income(Loss)	549	3.7%	530	3.7%	4%
EPS <sup>1</sup>	0.50		0.49		
EBITDA	936	6.4%	912	6.3%	3%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

#### **USI Consolidated Income Statement**

#### **YoY Comparison**

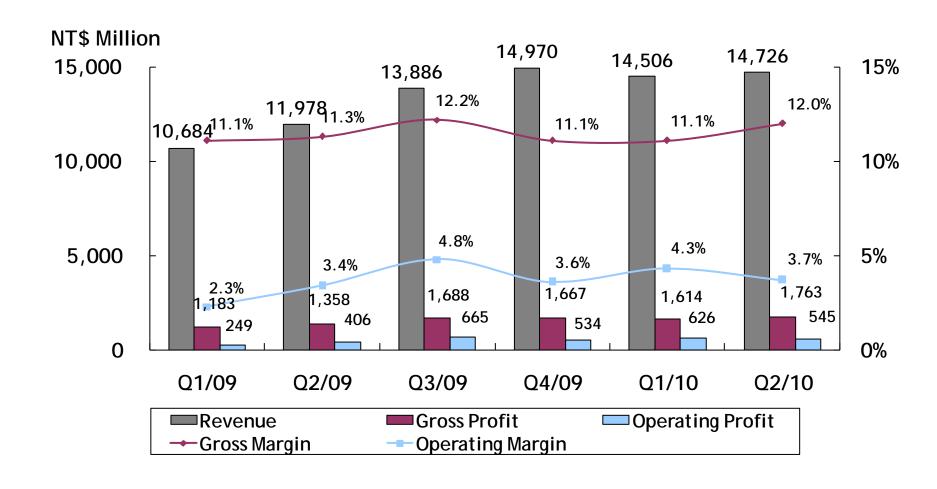


(NT\$ Million except EPS)	Q2/2010	%	Q2/2009	%	Change
Net Revenues:					
Total Net Revenues	14,726	100.0%	11,978	100.0%	23%
Gross Profit	1,763	12.0%	1,358	11.3%	30%
Operating Income(Loss)	545	3.7%	406	3.4%	34%
Pretax Income(Loss)	636	4.3%	428	3.6%	49%
Income Tax Benefit(Expense)	(85)	-0.6%	(78)	-0.7%	
Minority Interest	(2)	0.0%	(1)	0.0%	
Net Income(Loss)	549	3.7%	349	2.9%	57%
EPS <sup>1</sup>	0.50		0.33		
EBITDA	936	6.4%	843	7.0%	11%

<sup>&</sup>lt;sup>1</sup> All EPS figures are based on fully diluted number of shares

## USI Consolidated Revenue & Margin Trend 🎎





#### **Selective Balance Sheet Information**



(NT\$ Million)	Jun. 30, 2010	Mar. 31, 2010	Change
Cash and Cash Equivalent	24,771	36,505	-32.1%
Financial Assets - current	3,290	3,912	-15.9%
Financial Assets - non current	2,389	2,430	-1.7%
Total Assets	210,049	209,798	0.1%
ST Bank Debt - Revolving Credit	15,494	20,797	-25.5%
<ul> <li>Current Portion of LT Debt</li> </ul>	2,136	1,438	48.5%
LT Bank Debt	50,816	56,082	-9.4%
Total Net Worth			
(Including minority interest)	91,078	87,440	4.2%
Quarterly EBITDA	10,474	8,876	18.0%
Current Ratio	1.42	1.61	
Net Debt to Equity	0.44	0.43	

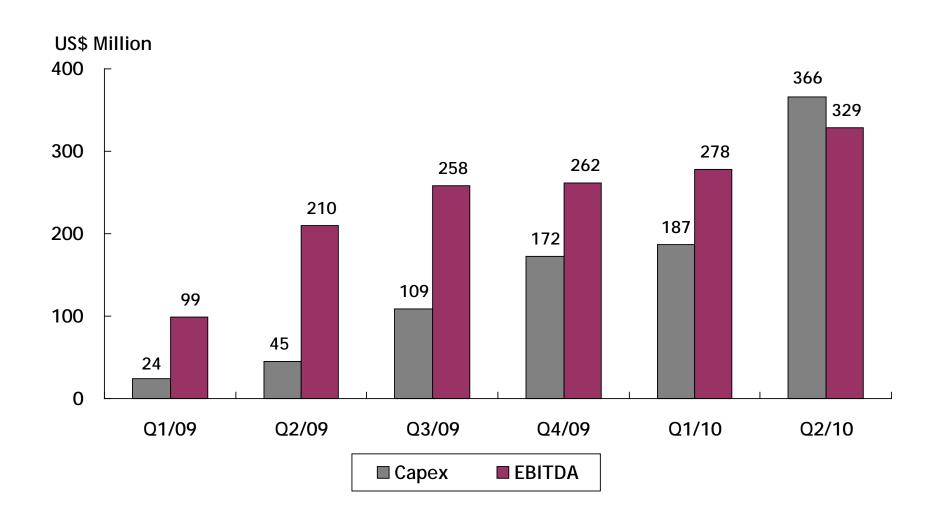
# **USI Selective Balance Sheet Information**



(NT\$ Million)	Jun. 30, 2010	Mar. 31, 2010	Change
Cash and Cash Equivalent	10,769	10,144	6.2%
Financial Assets - current	415	597	-30.5%
Financial Assets - non current	571	575	-0.7%
Total Assets	39,339	38,785	1.4%
ST Bank Debt - Revolving Credit	5,592	5,219	7.1%
- Current Portion of LT Debt	0	140	-100.0%
LT Bank Debt	200	210	-4.8%
Total Net Worth			
(Including minority interest)	15,855	16,618	-4.6%

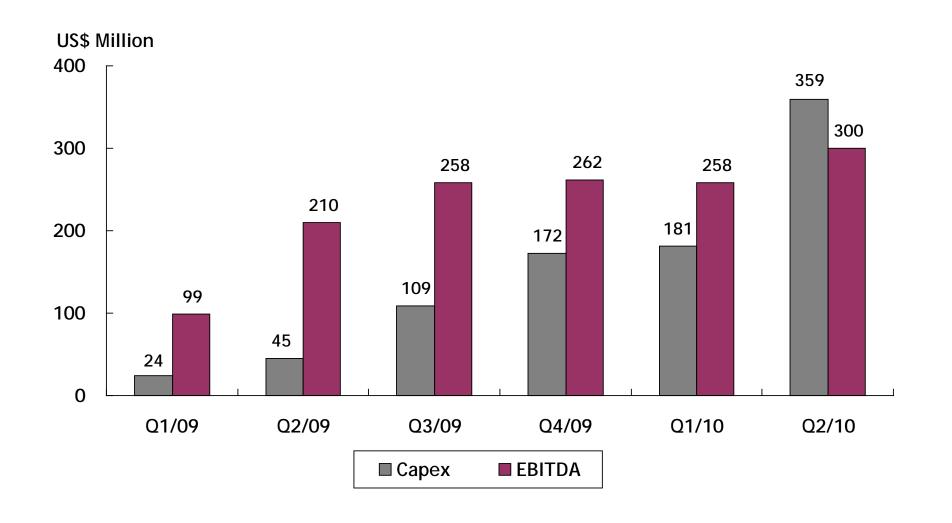
# Capital Expenditure v.s. EBITDA





### IC ATM Capital Expenditure v.s. EBITDA





# **Top 10 Customers**

Q2 / 2010



IC ATM

**BROADCOM** 

**CAMBRIDGE** 

IEE

**INFINEON** 

**MARVELL** 

**MEDIATEK** 

**QUALCOMM** 

**RENESAS** 

STM

**TOSHIBA** 

29% of Total Sales

43% of Total Sales

USI

**AEE** 

**AUO** 

**CMO** 

**EMC CORP** 

**HONEYWELL** 

HP

**IEE** 

**LENOVO** 

**MOTOROLA** 

**VALEO** 

Top 5

Top 10

62% of Total Sales

78% of Total Sales

Top

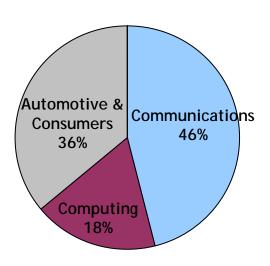
Top 10

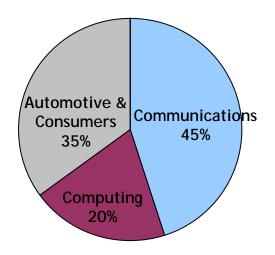
# IC ATM Market Segment Exposure



Q2 / 2010

Q1 / 2010



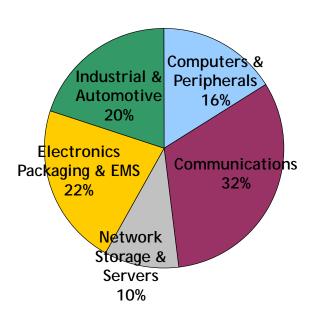


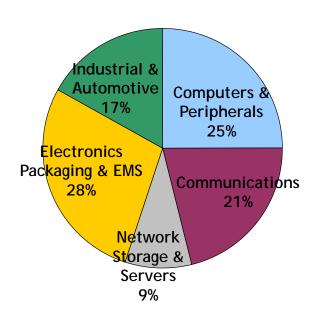
#### **USI Revenue Breakdown**



Q2 / 2010

Q1 / 2010







## For more information regarding ASE Group

www.aseglobal.com

For all inquiries, suggestions and comments

ir@aseglobal.com