



# ASE Inc. Q1 2010 Earnings Release

#### Presented by

Joseph Tung CFO/VP Apr. 30, 2010



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### **Consolidated Income Statement**

Sequential Comparison



(NT\$ Million except EPS)	Q1/2010	%	Q4 / 2009	%	Change
Net Revenues:					
IC Packaging	22,081	58.8%	21,131	80.4%	4%
Testing	4,662	12.4%	4,563	17.4%	2%
EMS	10,139	27.0%	0	0.0%	
Others	673	1.8%	599	2.2%	12%
Total Net Revenues	37,555	100.0%	26,293	100.0%	43%
Gross Profit	7,556	20.1%	6,607	25.1%	14%
Operating Income(Loss)	4,279	11.4%	3,962	15.1%	8%
Pretax Income(Loss)	4,073	10.8%	3,972	15.1%	3%
Income Tax Benefit(Expense)	(455)	-1.2%	(418)	-1.6%	
Minority Interest	(223)	-0.6%	(104)	-0.4%	
Net Income(Loss)	3,395	9.0%	3,450	13.1%	-2%
EPS <sup>1</sup>	0.63		0.66		
EBITDA	8,876	23.6%	8,451	32.1%	5%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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#### Consolidated Income Statement YoY Comparison



(NT\$ Million except EPS)	Q1/2010	%	Q1 / 2009	%	Change
Net Revenues:					
IC Packaging	22,081	58.8%	10,208	76.2%	116%
Testing	4,662	12.4%	2,768	20.7%	68%
EMS	10,139	27.0%	0	0.0%	
Others	673	1.8%	421	3.1%	60%
Total Net Revenues	37,555	100.0%	13,397	100.0%	180%
Gross Profit	7,556	20.1%	658	4.9%	1048%
Operating Income(Loss)	4,279	11.4%	(1,411)	-10.5%	
Pretax Income(Loss)	4,073	10.8%	(1,646)	-12.3%	
Income Tax Benefit(Expense)	(455)	-1.2%	50	0.4%	-1010%
Minority Interest	(223)	-0.6%	(29)	-0.2%	
Net Income(Loss)	3,395	9.0%	(1,567)	-11.7%	
EPS <sup>1</sup>	0.63		(0.30)		
EBITDA	8,876	23.6%	3,354	25.0%	165%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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## IC ATM Consolidated Income Statement



#### Sequential Comparison

(NT\$ Million except EPS)	Q1/2010	%	Q4 / 2009	%	Change
Net Revenues:					
IC Packaging	22,088	80.5%	21,131	80.4%	5%
Testing	4,662	17.0%	4,563	17.4%	2%
Others	673	2.5%	599	2.2%	12%
Total Net Revenues	27,423	100.0%	26,293	100.0%	4%
Gross Profit	6,447	23.5%	6,607	25.1%	-2%
Operating Income(Loss)	3,818	13.9%	3,962	15.1%	-4%
Pretax Income(Loss)	3,931	14.3%	3,972	15.1%	-1%
Income Tax Benefit(Expense)	(395)	-1.4%	(418)	-1.6%	
Minority Interest	(141)	-0.5%	(104)	-0.4%	
Net Income(Loss)	3,395	12.4%	3,450	13.1%	-2%
EPS <sup>1</sup>	0.63		0.66		
EBITDA	8,231	30.0%	8,451	32.1%	-3%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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#### IC ATM Consolidated Income Statement YoY Comparison

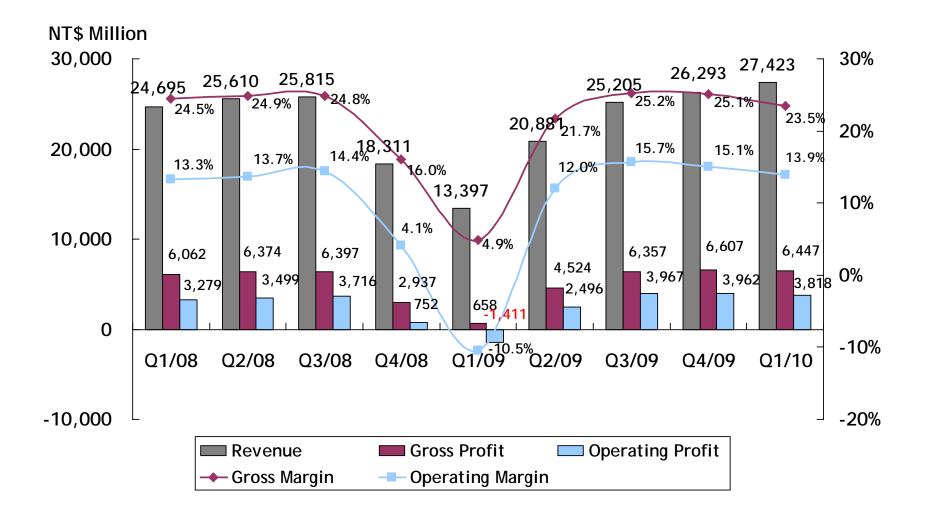


(NT\$ Million except EPS)	Q1/2010	%	Q1 / 2009	%	Change
Net Revenues:					
IC Packaging	22,088	80.5%	10,208	76.2%	116%
Testing	4,662	17.0%	2,768	20.7%	68%
Others	673	2.5%	421	3.1%	60%
Total Net Revenues	27,423	100.0%	13,397	100.0%	105%
Gross Profit	6,447	23.5%	658	4.9%	880%
Operating Income(Loss)	3,818	13.9%	(1,411)	-10.5%	
Pretax Income(Loss)	3,931	14.3%	(1,646)	-12.3%	
Income Tax Benefit(Expense)	(395)	-1.4%	50	0.4%	-890%
Minority Interest	(141)	-0.5%	29	0.2%	-586%
Net Income(Loss)	3,395	12.4%	(1,567)	-11.7%	
EPS <sup>1</sup>	0.63		(0.30)		
EBITDA	8,231	30.0%	3,354	25.0%	145%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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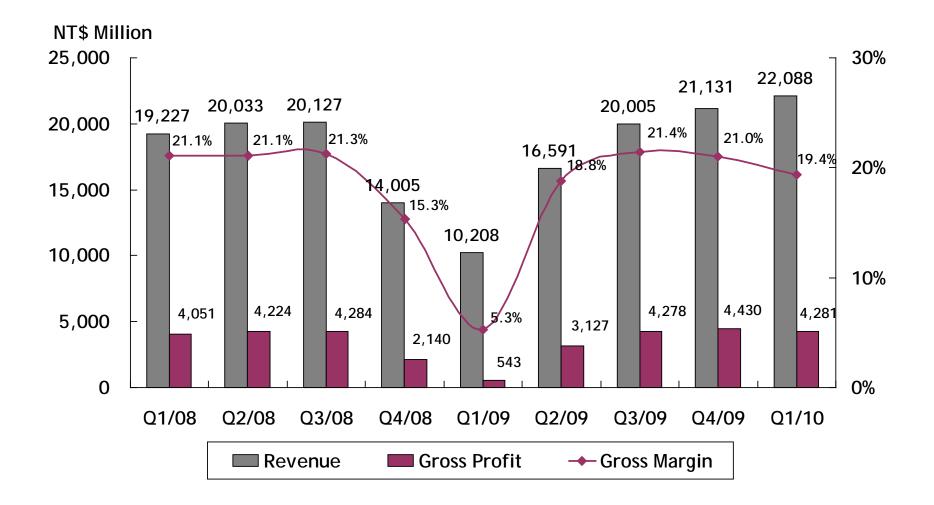
#### IC ATM Consolidated Revenue & Margin Trendase GROUP



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## **IC Packaging Operations**



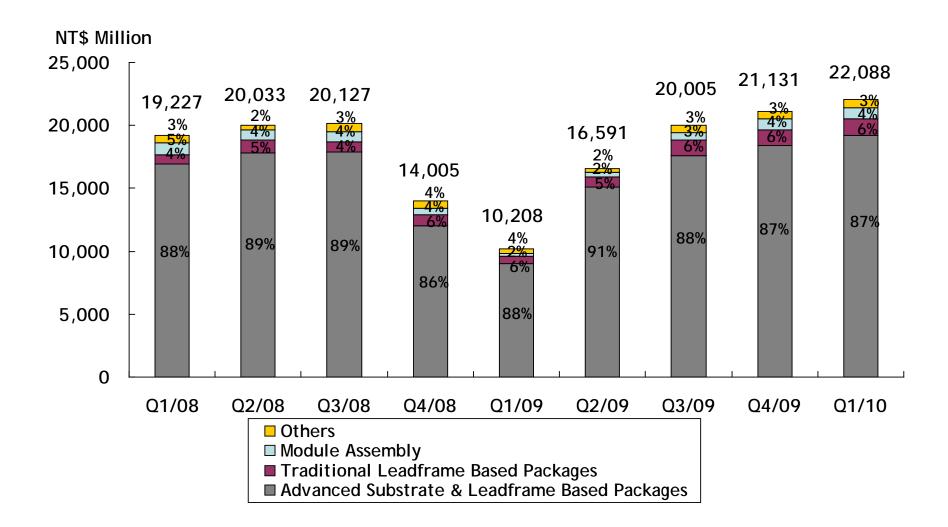


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#### **IC Packaging Operations**

Package Revenue Breakdown

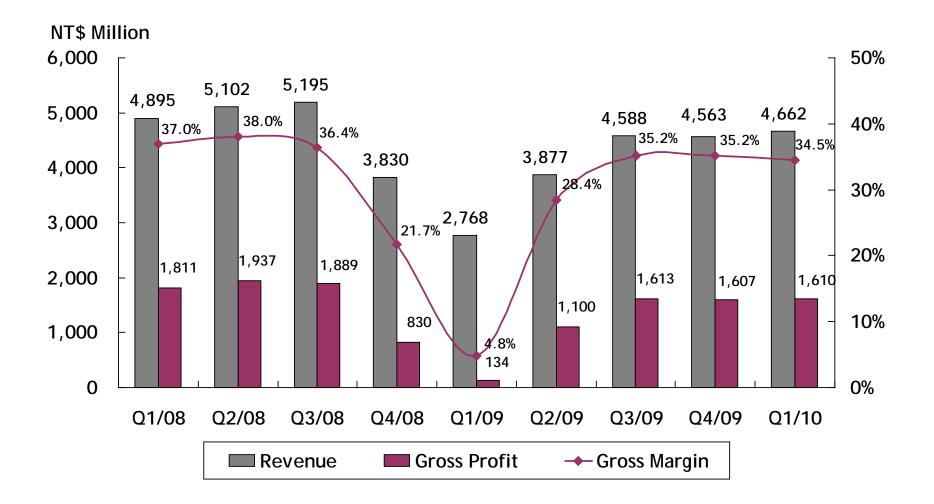




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## **IC Testing Operations**



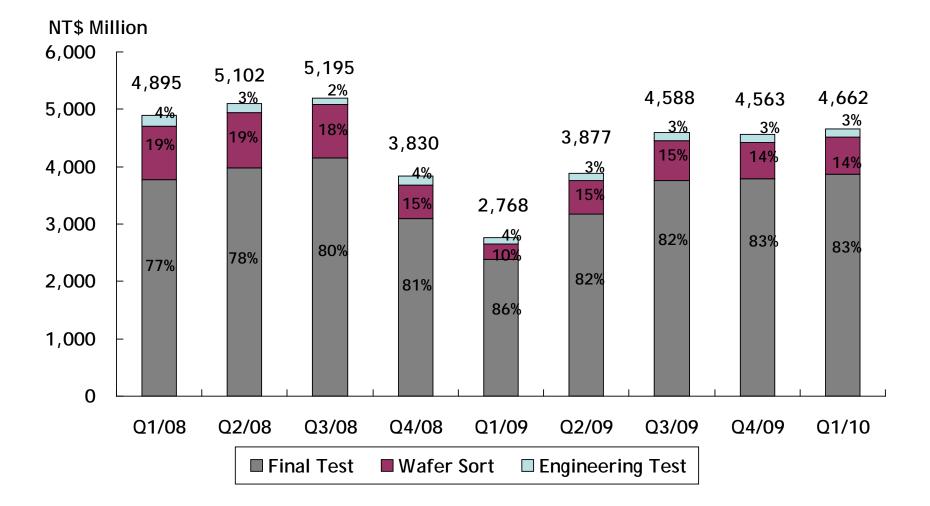


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# **IC Testing Operations**

Test Revenue Breakdown

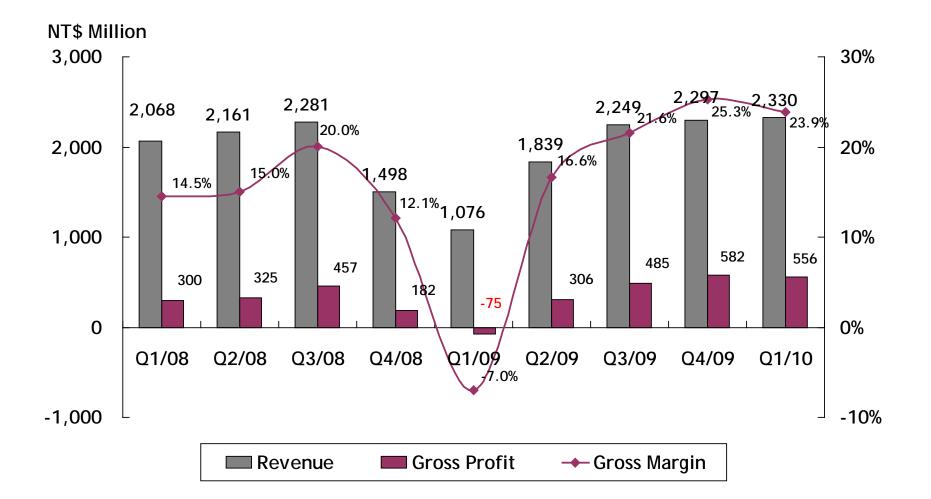




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#### **Material Operations**





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# **USI Consolidated Income Statement**

#### Sequential Comparison



(NT\$ Million except EPS)	Q1 / 2010	%	Q4 / 2009	%	Change
Net Revenues:					
Total Net Revenues	14,506	100.0%	14,970	100.0%	-3%
Gross Profit	1,614	11.1%	1,667	11.1%	-3%
Operating Income(Loss)	626	4.3%	535	3.6%	17%
Pretax Income(Loss)	606	4.2%	604	4.0%	0%
Income Tax Benefit(Expense)	(74)	-0.5%	(86)	-0.6%	
Minority Interest	(2)	0.0%	(2)	0.0%	
Net Income(Loss)	530	3.7%	516	3.4%	3%
EPS <sup>1</sup>	0.49		0.47		
EBITDA	912	6.3%	909	6.1%	0%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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#### USI Consolidated Income Statement YoY Comparison

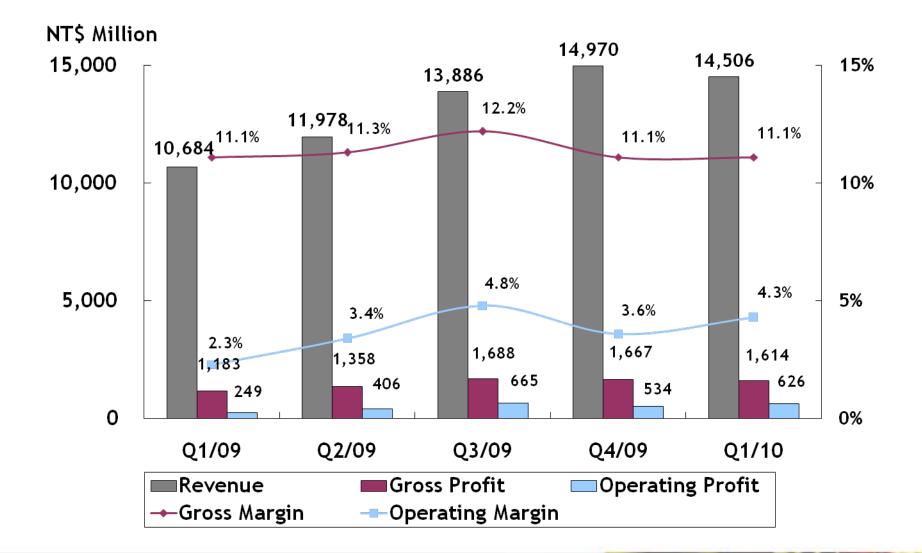


(NT\$ Million except EPS)	Q1 / 2010	%	Q1 / 2009	%	Change
Net Revenues:					
Total Net Revenues	14,506	100.0%	10,684	100.0%	36%
Gross Profit	1,614	11.1%	1,183	11.1%	36%
Operating Income(Loss)	626	4.3%	249	2.3%	151%
Pretax Income(Loss)	606	4.2%	312	2.9%	94%
Income Tax Benefit(Expense)	(74)	-0.5%	(47)	-0.4%	
Minority Interest	(2)	0.0%	(1)	0.0%	
Net Income(Loss)	530	3.7%	264	2.5%	101%
EPS <sup>1</sup>	0.49		0.25		
EBITDA	912	6.3%	768	7.2%	19%

<sup>1</sup> All EPS figures are based on fully diluted number of shares

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#### USI Consolidated Revenue & Margin Trend 🎎 ASE GROUP



#### Selective Balance Sheet Information



(NT\$ Million)	Mar. 31, 2010	Dec. 31, 2009	Change
Cash and Cash Equivalent	36,505	22,557	61.8%
Financial Assets - current	3,912	5,020	-22.1%
Financial Assets - non current	2,430	5,160	-52.9%
Total Assets	209,798	162,061	29.5%
ST Bank Debt - Revolving Credit	20,797	13,025	59.7%
- Current Portion of LT Debt	1,438	935	53.8%
LT Bank Debt	56,082	49,080	14.3%
Total Net Worth			
(Including minority interest)	87,440	74,714	17.0%
Quarterly EBITDA	8,876	8,451	5.0%
Current Ratio	1.61	1.78	
Net Debt to Equity	0.43	0.47	

#### USI Selective Balance Sheet Information

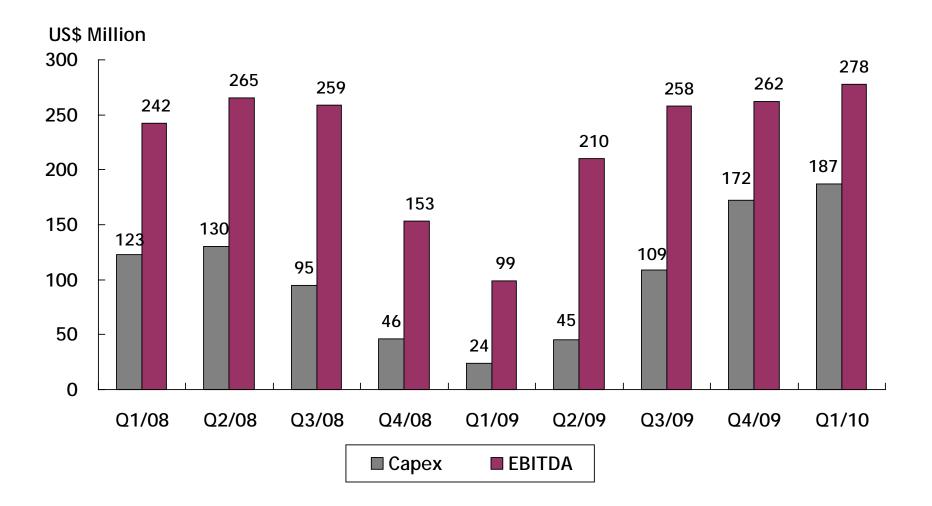


(NT\$ Million)	Mar. 31, 2010	Dec. 31, 2009	Change
Cash and Cash Equivalent	10,144	8,505	19.3%
Financial Assets - current	597	553	8.0%
Financial Assets - non current	575	636	-9.6%
Total Assets	38,785	35,635	8.8%
ST Bank Debt - Revolving Credit	5,219	3,962	31.7%
- Current Portion of LT Debt	140	0	
LT Bank Debt	210	100	110.0%
Total Net Worth			
(Including minority interest)	16,618	16,178	2.7%



### Capital Expenditure v.s. EBITDA

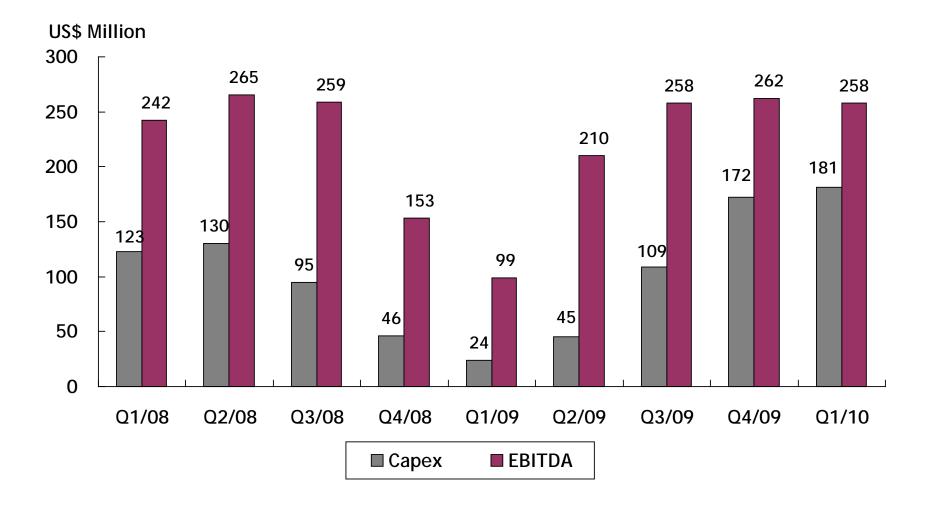




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## IC ATM Capital Expenditure v.s. EBITDA





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# Top 10 Customers

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Тор

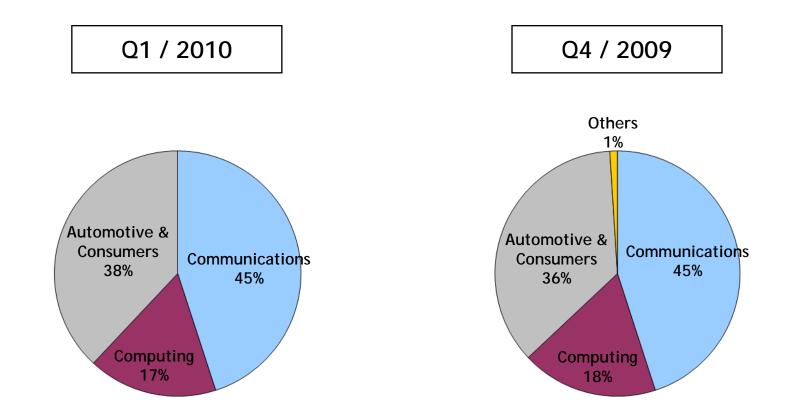
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IC ATM	USI
BROADCOM	AEE
FREESCALE	AUO
IEE	СМО
MARVELL	HONEYWELL
MEDIATEK	HP
NEC	IEE
POWERCHIP	LENOVO
QUALCOMM	MOTOROLA
STM	SUPERMICRO
TOSHIBA	VALEO
5 30% of Total Sales	Top 5 63% of Total Sales
0 44% of Total Sales	Top 10 79% of Total Sales
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#### IC ATM Market Segment Exposure

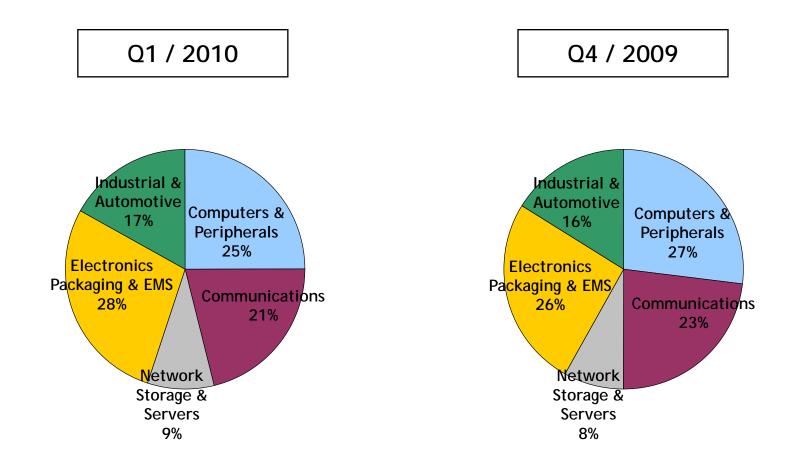




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#### **USI Revenue Breakdown**





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#### For more information regarding ASE Group

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