

ASE Inc. 2015 First Quarter Earnings Release

Joseph Tung Chief Financial Officer ASE Inc. Apr. 30, 2015

Safe Harbor Notice



This presentation contains "forward-looking statements" within the meaning of Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended, including statements regarding our future results of operations and business prospects. Although these forward-looking statements, which may include statements regarding our future results of operations, financial condition or business prospects, are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on these forward-looking statements, which apply only as of the date of this press release. The words "anticipate," "believe," "estimate," "expect," "intend," "plan" and similar expressions, as they relate to us, are intended to identify these forward-looking statements in this press release. Our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including risks associated with cyclicality and market conditions in the semiconductor or electronic industry; changes in our regulatory environment, including our ability to comply with new or stricter environmental regulations and to resolve environmental liabilities; demand for the outsourced semiconductor packaging, testing and electronic manufacturing services we offer and for such outsourced services generally; the highly competitive semiconductor or manufacturing industry we are involved in; our ability to introduce new technologies in order to remain competitive; international business activities; our business strategy; our future expansion plans and capital expenditures; the strained relationship between the Republic of China and the People's Republic of China; general economic and political conditions; the recent global economic crisis; possible disruptions in commercial activities caused by natural or human-induced disasters; fluctuations in foreign currency exchange rates; and other factors. For a discussion of these risks and other factors, please see the documents we file from time to time with the Securities and Exchange Commission, including our 2014 Annual Report on Form 20-F filed on March 18, 2015.





Consolidated Statements of Comprehensive Income

Quarterly Sequential Comparison



(NT\$ Million)	Q1 / 2015	%	Q4 / 2014	%	Change
Net Revenues:					
Packaging	29,321	45.3%	31,942	41.7%	-8%
Testing	6,180	9.6%	6,663	8.7%	-7%
Direct Material	861	1.3%	861	1.1%	0%
EMS	28,300	43.8%	37,178	48.5%	-24%
Others	0	0.0%	0	0.0%	
Total Net Revenues	64,662	100.0%	76,644	100.0%	-16%
Gross Profit	12,313	19.0%	16,411	21.4%	-25%
Operating Income (Loss)	6,292	9.7%	9,846	12.8%	-36%
Pretax Income (Loss)	5,506	8.5%	9,579	12.5%	-43%
Income Tax Benefit (Expense)	(856)	-1.3%	(1,475)	-1.9%	
Noncontrolling Interest	(181)	-0.3%	(240)	-0.3%	
Net Income Attributable to					
Shareholders of the Parent	4,469	6.9%	7,864	10.3%	-43%
Basic EPS (NT Dollar)	0.58	0.0%	1.02		-43%
Diluted EPS (NT Dollar)	0.56	0.0%	0.99		-43%
EBITDA	13,470	20.8%	17,257	22.5%	-22%



Consolidated Statements of Comprehensive Income

Quarterly Year-over-Year (unaudited)	Comparison		-		ASE GROUP
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(NT\$ Million)	Q1 / 2015	%	Q1 / 2014	%	Change
Net Revenues:					
Packaging	29,321	45.3%	26,722	48.9%	10%
Testing	6,180	9.6%	5,785	10.6%	7 %
Direct Material	861	1.3%	779	1.4%	11%
EMS	28,300	43.8%	21,365	39.1%	32%
Others	0	0.0%	49	0.0%	
Total Net Revenues	64,662	100.0%	54,700	100.0%	18%
Gross Profit	12,313	19.0%	10,360	18.9%	19%
Operating Income (Loss)	6,292	9.7%	5,085	9.3%	24%
Pretax Income (Loss)	5,506	8.5%	4,299	7.9%	28%
Income Tax Benefit (Expense)	(856)	-1.3%	(730)	-1.3%	
Noncontrolling Interest	(181)	-0.3%	(119)	-0.2%	
Net Income Attributable to					
Shareholders of the Parent	4,469	6.9%	3,450	6.3%	30%
Basic EPS (NT Dollar)	0.58		0.45	0.0%	29%
Diluted EPS (NT Dollar)	0.56		0.44	0.0%	27%
EBITDA	13,470	20.8%	11,378	20.8%	18%





IC ATM Statements of Comprehensive Income

Quarterly Sequential Comparison



(NT\$ Million)	Q1 / 2015	%	Q4 / 2014	%	Change
Net Revenues:					
Packaging	31,546	81.7%	36,359	82.9%	-13%
Testing	6,180	16.0%	6,663	15.2%	-7%
Direct Material	861	2.2%	862	2.0%	0%
Others	18	0.0%	0	0.0%	
Total Net Revenues	38,605	100.0%	43,884	100.0%	-12%
Gross Profit	9,995	25.9%	13,772	31.4%	-27%
Operating Income (Loss)	5,546	14.4%	8,931	20.4%	-38%
Pretax Income (Loss)	5,230	13.5%	9,274	21.1%	-44%
Income Tax Benefit (Expense)	(709)	-1.8%	(1,344)	-3.1%	
Noncontrolling Interest	(52)	-0.1%	(66)	-0.2%	
Net Income Attributable to					
Shareholders of the Parent	4,469	11.6%	7,864	17.9%	-43%
EBITDA	11,937	30.9%	15,801	36.0%	-24%





IC ATM Statements of Comprehensive Income

Quarterly Year-over-Year Comparison



(NT\$ Million)	Q1 / 2015	%	Q1 / 2014	%	Change
Net Revenues:					
Packaging	31,546	81.7%	27,787	80.9%	14%
Testing	6,180	16.0%	5,785	16.8%	7%
Direct Material	861	2.2%	779	2.3%	11%
Others	18	0.0%	0	0.0%	
Total Net Revenues	38,605	100.0%	34,351	100.0%	12%
Gross Profit	9,995	25.9%	8,253	24.0%	21%
Operating Income (Loss)	5,546	14.4%	4,222	12.3%	31%
Pretax Income (Loss)	5,230	13.5%	4,053	11.8%	29%
Income Tax Benefit (Expense)	(709)	-1.8%	(573)	-1.7%	
Noncontrolling Interest	(52)	-0.1%	(30)	-0.1%	
Net Income Attributable to					
Shareholders of the Parent	4,469	11.6%	3,450	10.0%	30%
EBITDA	11,937	30.9%	10,160	29.6%	17%

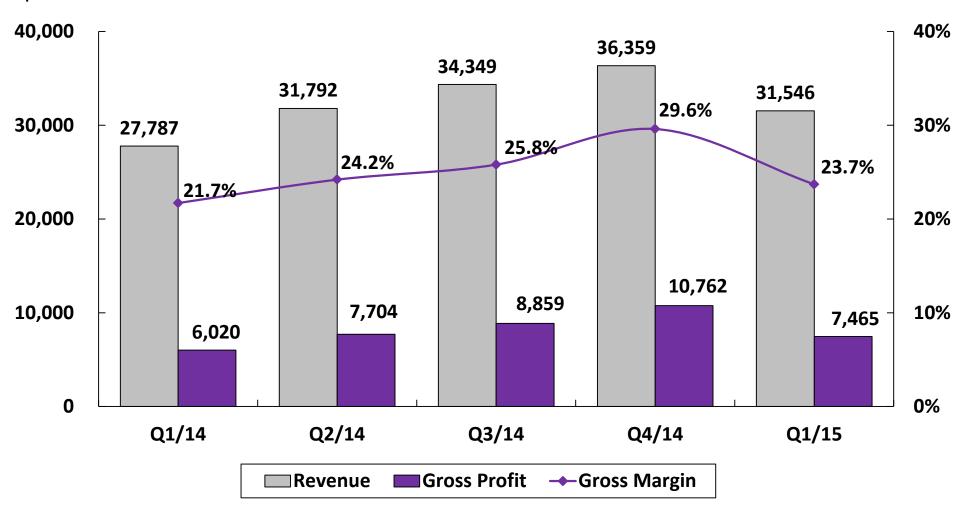




Packaging Operations





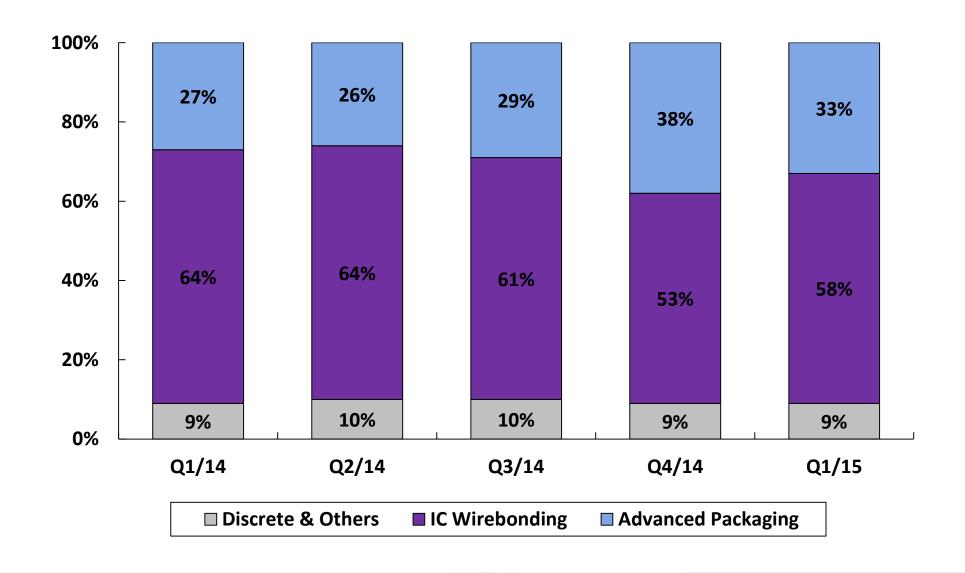




Packaging Operations

Package Revenue Breakdown

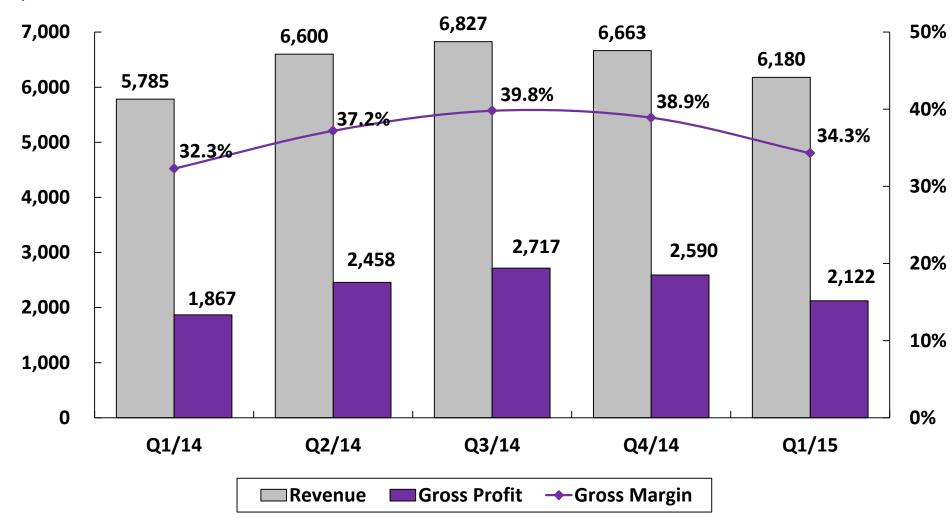




Testing Operations





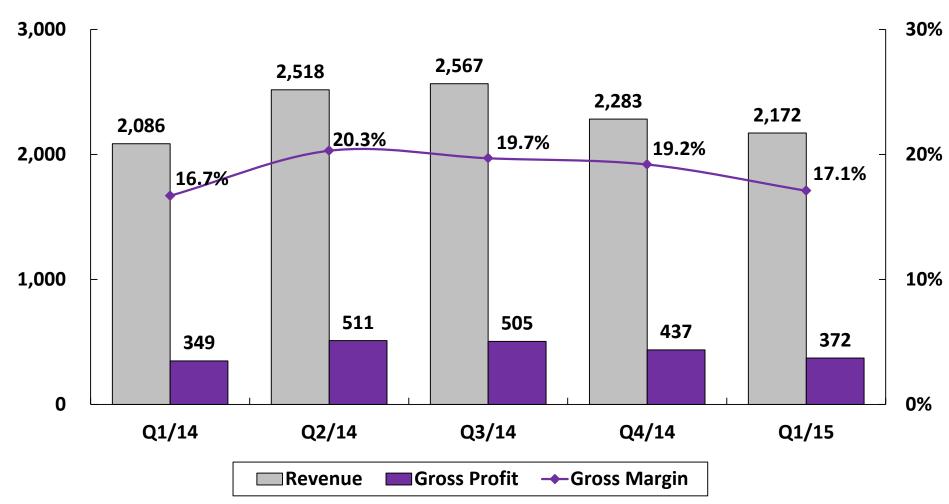




Material Operations





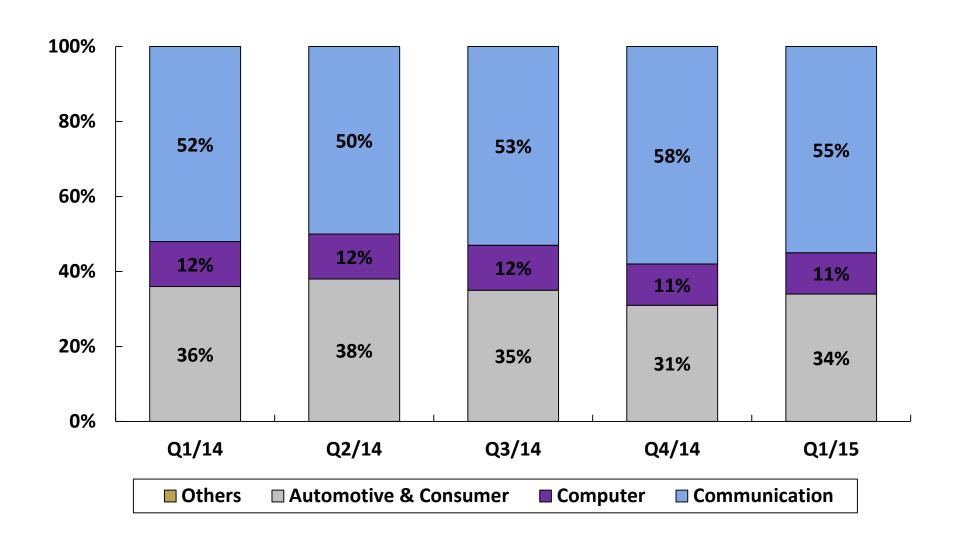




IC ATM Revenue by Application



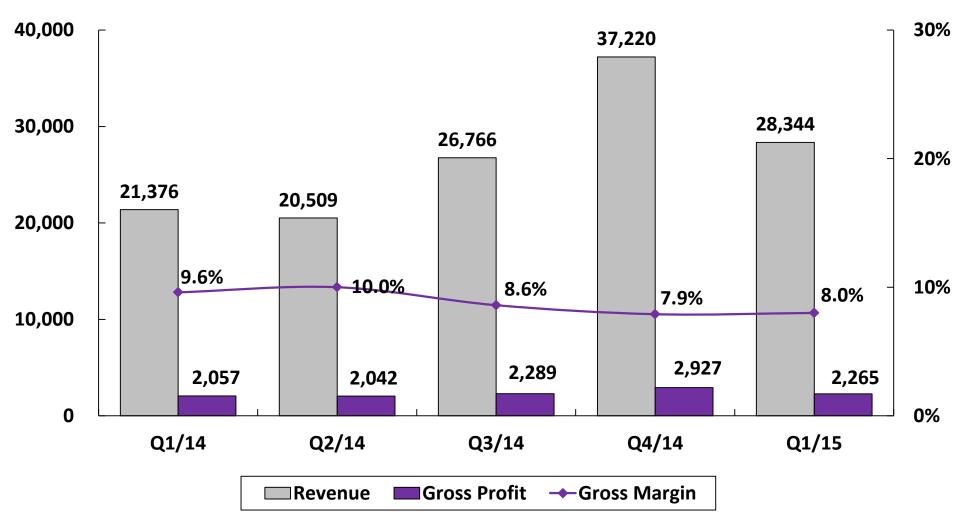
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EMS Operations





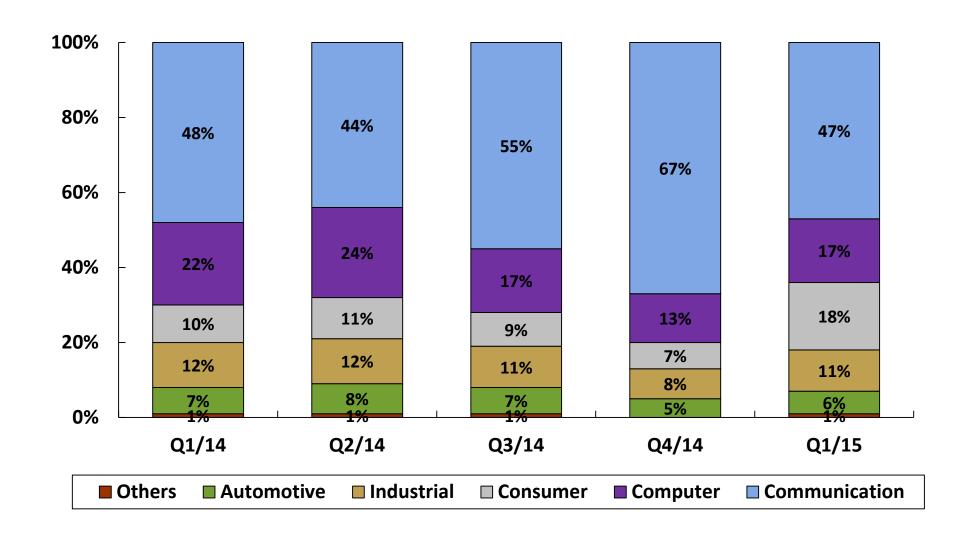




EMS Operations

EMS Revenue Breakdown





Key Balance Sheet Items & Indices



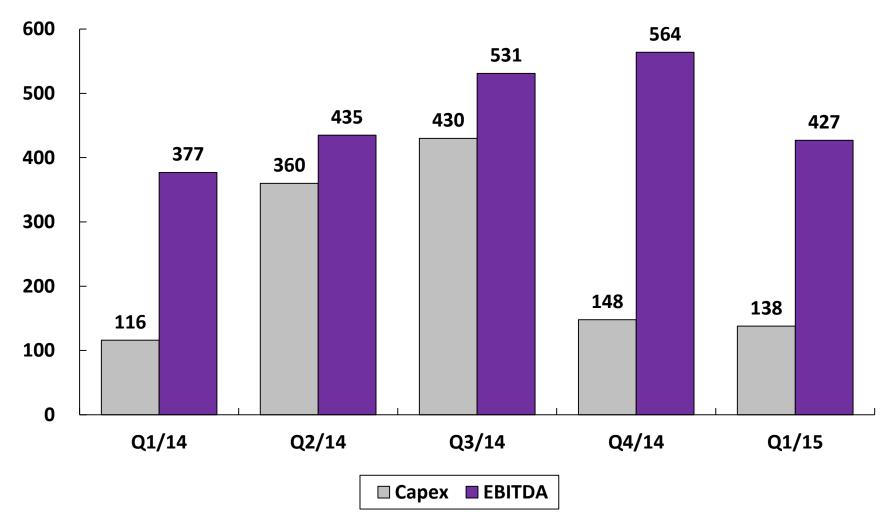
(NT\$ Million)	Mar. 31, 2015	Dec. 31, 2014	Change
Cash and cash equivalent	49,414	51,694	-4.4%
Financial assets - current	5,510	6,522	-15.5%
Financial assets - non current &			
investments - equity method	2,475	2,434	1.7%
Property, plant & equipment	150,055	151,587	-1.0%
Total assets	322,490	333,985	-3.4%
Short-term borrowings	36,661	41,176	-11.0%
Current portion of long-term borrowings			
& capital lease obligations	1,151	2,835	-59.4%
Bonds payable	31,093	31,270	-0.6%
Long-term borrowings & capital lease			
obligations	24,751	24,106	2.7%
Total equity (Including non-controlling			
interest)	156,648	158,438	-1.1%
Quarterly EBITDA	13,470	17,257	-21.9%
Current ratio	1.48	1.44	
Net debt to equity	0.25	0.26	



Machinery & Equipment Capital Expenditure vs. EBITDA









Second Quarter 2015 Outlook



Based on our current business outlook and exchange rate assumptions, management projects overall performance for the second quarter of 2015 to be as follows:

- IC ATM production capacity will be up 2%, blended IC ATM utilization should be flat to up 2%;
- IC ATM gross margin should stay relatively unchanged from the previous quarter;
- EMS business should reach a level between the results of the last two quarters;
- EMS gross margin might be slightly lower than the normalized margin in the previous quarter due to customer supply chain issues.







Thank You

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